

### Third Quarter of FY2017 Financial Results Supplementary Information

#### 1. FOREX Rate

(¥)

Average FOREX Rate	FY2016				FY2017		
	Apr-Jun 2016	Apr-Sep 2016	Apr-Dec 2016	Full year	Apr-Jun 2017	Apr-Sep 2017	Apr-Dec 2017
JPY/USD	108.16	105.29	106.63	108.38	111.10	111.07	111.7
JPY/EUR	122.03	118.15	118.03	118.79	122.18	126.28	128.52
JPY/CNY	16.53	15.94	15.95	16.10	16.21	16.42	16.64
JPY/THB	3.06	3.00	3.03	3.08	3.24	3.28	3.33
JPY/RUB	1.64	1.61	1.65	1.72	1.94	1.91	1.92

(¥)

FOREX Rate prevailing at the end of quarter	FY2016				FY2017		
	30 Jun 2016	30 Sep 2016	31 Dec 2016	31 Mar 2017	30 Jun 2017	30 Sep 2017	31 Dec 2017
JPY/USD	102.96	101.12	116.53	112.20	112.00	112.74	113.05
JPY/EUR	114.36	113.29	122.73	119.78	127.95	132.81	134.95
JPY/CNY	15.46	15.15	16.76	16.29	16.49	16.96	17.30
JPY/THB	2.93	2.91	3.25	3.26	3.30	3.38	3.46
JPY/RUB	1.61	1.60	1.93	2.00	1.89	1.94	1.96

#### 2. Segment sales

(¥ million)

	FY2016				FY2017		
	1Q	2Q	3Q	4Q	1Q	2Q	3Q
Automotive Components	59,540	55,635	56,176	59,685	59,445	59,631	60,735
Hydraulic Components	22,112	23,040	24,465	26,699	28,189	29,217	32,300
Other (*1)	6,124	6,478	7,439	7,922	5,879	6,531	6,374
Total	87,776	85,153	88,080	94,307	93,513	95,379	99,408

	FY2016			FY2017
	1st Half	2nd Half	Full year	1st Half
Automotive Components	115,175	115,862	231,036	119,076
Hydraulic Components	45,152	51,164	96,316	57,406
Other (*1)	12,603	15,362	27,964	12,410
Total	172,929	182,387	355,316	188,892

#### 3. Segment operating income (\*2)

(¥ million)

	FY2016				FY2017		
	1Q	2Q	3Q	4Q	1Q	2Q	3Q
Automotive Components	4,200	1,959	1,403	3,620	3,021	1,708	2,323
Hydraulic Components	595	951	2,318	2,738	2,844	2,376	2,967
Other (*1)	32	113	575	119	156	36	289
Total	4,826	3,023	4,297	6,478	6,022	4,121	5,579

	FY2016			FY2017
	1st Half	2nd Half	Full year	1st Half
Automotive Components	6,158	5,024	11,182	4,729
Hydraulic Components	1,546	5,057	6,603	5,221
Other (*1)	145	694	840	193
Total	7,850	10,775	18,624	10,142

#### 4. Capital Expenditure, Depreciation

(¥ million)

	FY2016				FY2017		
	1Q	2Q	3Q	4Q	1Q	2Q	3Q
Capital Expenditure	3,932	4,908	4,240	5,120	3,445	5,274	4,182
Depreciation Expenses	3,905	3,845	4,044	4,127	4,035	4,148	4,413

	FY2016			FY2017
	1st Half	2nd Half	Full year	1st Half
Capital Expenditure	8,840	9,360	18,200	8,719
Depreciation Expenses	7,751	8,172	15,922	8,183

#### 5. R&D Expenses

(¥ million)

	FY2016				FY2017		
	1Q	2Q	3Q	4Q	1Q	2Q	3Q
R&D Expenses	1,763	1,975	1,765	2,118	1,699	1,703	2,367

	FY2016			FY2017
	1st Half	2nd Half	Full year	1st Half
R&D Expenses	3,739	3,882	7,621	3,401

#### 6. Foreign Exchange gain or loss (\*3)

(¥ million)

	FY2016				FY2017		
	1Q	2Q	3Q	4Q	1Q	2Q	3Q
Other Income / Other Expenses	△ 1,532	△ 434	1,728	△ 561	244	317	143
Finance Income / Finance Costs	142	46	△ 196	122	63	20	35
Total	△ 1,390	△ 388	1,531	△ 439	307	336	178

	FY2016			FY2017
	1st Half	2nd Half	Full year	1st Half
Other Income / Other Expenses	△ 1,966	1,166	△ 799	561
Finance Income / Finance Costs	188	△ 74	114	82
Total	△ 1,778	1,092	△ 685	643

(\*1) "Other" includes "special-purpose vehicles", "Hydraulic equipment for aircraft" and "System Products and Electronic Equipment" that are not included in the two reportable segments.

(\*2) "Segment operating income", which is described above, is different from "Segment profits (losses)" which is described in "Segment Information" section in the Flash Report. "Segment operating income" amount includes "Adjustment" amount, which is described in the Flash Report".

(\*3) "Foreign Exchange Gain and Loss", which is described above, comes from the amount of foreign exchange gain and loss in "Other income", "Other expense", "Finance income" and "Finance costs" in the Consolidated Statements of Income. Foreign exchange gain is written as plus and foreign exchange loss is written as minus.