Management Team (As of August 1, 2019)

Directors



Yasusuke Nakajima¹

Director, Chairman

- Joined the Company
- Member of the Board of Directors; General Manager, Hydraulics Sales & Marketing Headquarters, Hydraulic Components Operations
- Member of the Board of Directors; General Manager, Hydraulics Sales Headquarters, Hydraulic Components Operations
- Managing Member of the Board of Directors; General
- Manager, Hydraulic Components Operations
 Senior Managing Member of the Board of Directors
- Member of the Board of Directors, Senior Managing **Executive Officer**
- 2015 Representative Director, President Executive Officer
- 2018 Representative Director, Chairman, President Executive Officer
- 2019 Representative Director, Chairman
- 2019 Director, Chairman (current position)



Masao Ono

Representative Director, President Executive Officer

- Joined the Company
- General Manager, Operations Planning Department, Automotive Components Operations
- General Manager, Purchasing Department
- 2008 General Manager, Purchasing Division
- 2012 Executive Officer; General Manager, Purchasing Division.
- Managing Executive Officer; General Manager, Purchasing Division 2014
- Senior Managing Executive Officer
- Member of the Board of Directors, Senior Managing Executive Officer
- Member of the Board of Directors, Executive Vice President Executive Officer
 - Representative Director, President Executive Officer



Takaaki Kato¹

Representative Director, Executive Vice President Executive Officer

- Joined The Fuji Bank, Limited (present Mizuho Bank, Ltd.)
- General Manager, Hong Kong Branch, Mizuho Corporate Bank, Ltd. (present Mizuho Bank, Ltd.)
- Executive Officer, Mizuho Securities Co., Ltd.
- 2009 Managing Executive Officer, Mizuho Securities Co., Ltd.
 - Managing Executive Officer, Mizuho Securities Co., Ltd. and Chairman, Mizuho Securities Asia Limited
- 2013 Joined the Company; Managing Executive Officer
- 2015 Senior Managing Executive Officer
- Member of the Board of Directors, Senior Managing 2015 Executive Officer
- Representative Director, Executive Vice President Executive 2017



Keisuke Saito

Member of the Board of Directors, Executive Vice President

- Joined the Ministry of International Trade and Industry (present Ministry of Economy, Trade and Industry)
- 2002 General Manager, Beijing Office, Japan-China Economic Association
- Director, Industrial Revitalization Division, Economic and Industrial Policy Bureau, Ministry of Economy, Trade and
- Director, Industrial Science and Technology Policy Division, Industrial Science and Technology Policy and Environment Bureau, Ministry of Economy, Trade and Industry
- Director, Finance Division, Minister's Secretariat, Ministry of Economy, Trade and Industry
- Director-General for Energy Conservation and Renewable Energy Department, Agency for Natural Resources and Energy, Ministry of Economy, Trade and Industry
- 2010 Special Adviser of the Company
- 2011 Member of the Board of Directors, Senior Managing **Executive Officer**
- Member of the Board of Directors, Executive Vice President Executive Officer (current position)



Rokurou Tsuruta^{1,3}

Member of the Board of Directors (Outside)

- 1970 Prosecutor, Tokyo District Public Prosecutors Office
- 2005 Superintending Prosecutor, Nagoya High Public Prosecutors
- Registered as an attorney (Daini Tokyo Bar Association)
 Outside Director, TEIKOKU PISTON RING CO., LTD. (present 2006 2007
- TPR Co., Ltd.) (current position)
- Outside Audit & Supervisory Board Member, J. FRONT RETAILING Co., Ltd. 2007
- Outside Corporate Auditor, Sumitomo Mitsui Financial Group, Inc.
- Attorney and Representative, Tsuruta Rokurou Law Office (current position) 2012
- Member of the Board of Directors (Outside) of the Company (current position)
- Outside Director, J. FRONT RETAILING Co., Ltd.
- Outside Corporate Auditor, Sumitomo Mitsui Banking Corporation (current position)



Shuhei Shiozawa^{1,3}

Member of the Board of Directors (Outside)

- Assistant, Faculty of Economics, Keio University
- Associate Professor, Faculty of Economics, Keio University
- Professor, Faculty of Economics, Keio University 2001
- Director for International Economic Affairs, Cabinet Office Dean, Faculty of Economics, Keio University 2005
- Member of the Board of Directors (Outside), Kenedix, Inc.
- (current position)
- Member of the Board of Directors (Outside) of the
- Company (current position)
 Independent Director (Audit & Supervisory Committee
- member), Ahresty Corporation (current position) 2019 Professor Emeritus, Keio University (current position)
- President, Tokyo International University (current position)

- Notes: 1. Term of office: One year from the conclusion of the Ordinary General Meeting of Shareholders held on June 25, 2019.
 - 2. Term of office: Four years from the conclusion of the Ordinary General Meeting of Shareholders held on June 24, 2016. Full-time Audit & Supervisory Board Member (Outside) Takashi Saito has taken over the term of office from the previous Audit & Supervisory Board Member, with a term of office of two years from the conclusion of the Ordinary General Meeting of Shareholders held on June 22, 2018. In addition, full-time Audit & Supervisory Board Member (Outside) Junichi Tanaka has taken over the term of office from the previous Audit & Supervisory Board Member,
 - with a term of office of one year from the conclusion of the Ordinary General Meeting of Shareholders held on June 25, 2019.
 - 3. Members of the Board of Directors (Outside) Rokurou Tsuruta and Shuhei Shiozawa and full-time Audit & Supervisory Board Member Junichi Tanaka (Outside) are independent officers as prescribed in Rule 436-2 of the Securities Listing Regulations of the Tokyo Stock Exchange.

Audit & Supervisory Board Members



Tomoo Akai² Audit & Supervisory Board Member (Full Time)

Joined the Company

General Manager, Legal & Auditing Department 2004

General Manager, Legal Affairs Department 2005

General Manager, General Affairs & Personnel 2006 Administration Department

2008 General Manager, Human Resources Division

General Manager, Audit Department 2009

Audit & Supervisory Board Member of the Company (Full 2011 time) (current position)



Motoo Yamamoto²

Audit & Supervisory Board Member (Full Time)

Joined the Company

2004 Deputy Executive Officer, Corporate Planning Department

General Manager, Operations Planning Department, Related Business Operations

Member of the Board of Directors and General Manager, Administration Department, Kayaba System Machinery

Managing Member of the Board of Directors and General

Manager, Administration Department, Kayaba System Machinery Co., Ltd. Member of the Board of Directors and Executive Vice

President, KYB Trondule Co., Ltd.

2015 Audit & Supervisory Board Member of the Company (Full



Takashi Saito²

Audit & Supervisory Board Member (Full Time) (Outside)

Joined The Fuji Bank, Limited (present Mizuho Bank, Ltd.) General Manager, International Fund Department, The Fuji Bank, Limited (present Mizuho Bank, Ltd.)

Executive Officer, General Manager, International Fund Department, The Fuji Bank, Limited (present Mizuho Bank, Ltd.)

Executive Officer, General Manager, Derivatives Sales Department, The Fuji Bank, Limited (present Mizuho Bank, Ltd.)

2016 Managing Executive Officer, Deputy Head of Global Markets Company, Mizuho Financial Group, Inc.

Managing Executive Officer, Co-General Manager, Global Markets Division, Mizuho Bank, Ltd.

Advisor, Mizuho Human Services K.K. 2017

Representative Director and President, Mizuho Human

Services K.K.

2018 Audit & Supervisory Board Member of the Company (Full time) (Outside) (current position)

General Manager, Legal Affairs Department



Junichi Tanaka^{2,3}

Audit & Supervisory Board Member (Full Time) (Outside)

Joined The Yasuda Fire and Marine Insurance Co., Ltd.

(present Sompo Japan Nipponkoa Insurance Inc.)
Senior Vice President, General Manager, Global Business Planning Department, Sompo Japan Nipponkoa Insurance Inc. Senior Vice President, General Manager, Global Business Planning Department, Sompo Japan Nipponkoa Holdings,

Inc. (present Sompo Holdings, Inc.)
Executive Vice President, General Manager, Europe &
South America, Regional Headquarters, Sompo Japan
Nipponkoa Insurance Inc.

Executive Vice President, General Manager, Europe & South America, Regional Headquarters, Sompo Japan Nipponkoa Holdings, Inc.

2016 Executive Vice President, General Manager, Europe & South America, Regional Headquarters, Sompo Holdings, Inc.

2017 Executive Vice President, Sompo Japan Nipponkoa Insurance Inc.

Executive Vice President, Sompo Holdings, Inc. 2018 CEO of Overseas Insurance Business, Executive Vice

President, Sompo Holdings, Inc.

2018 CEO of Overseas Insurance Business, Director, Executive Vice President, Sompo Holdings, Inc.

Audit and Supervisory Board Member (Full Time) (Outside) of the Company

Executive Officers

| | | | | · | | |
|--|-------------------------|--|--------------------|--------------------------------|---|--|
| Representative Director, President Executive Officer | Masao Ono | | Executive Officers | Tomoyuki Nagata | Deputy General Manager, Seismic Isolation/Mitigation Correspondence Operations and General Manager, Customer Correspondence Headquarters | |
| Executive Vice President Executive Officers | Takaaki Kato | In charge of Global Corporate Finances | | Koji Yamamoto | General Manager, Quality Division | |
| | Keisuke Saito | General Manager, Seismic Isolation/Mitigation | | Hiroshi Kurotaki | Assistant of Aircraft Components Division | |
| | | Correspondence Operations | | Takashi Kondo | Deputy General Manager, Seismic Isolation/Mitigation | |
| Senior Managing Executive Officers | Hiroshi Ogawa | In charge of European Operations; President, KYB Europe GmbH | | | Correspondence Operations and Deputy General Manager, Customer Correspondence Headquarters | |
| | Toshihiko Hatakeyama | In charge of North, Central & South American Operations (Automotive Components Operations Relations) | | Kimiro Sudo | Assistant of Hubei Henglong & KYB Automotive Electric Steering System CO., LTD. | |
| | Hitoshi Nitta | General Manager, Automotive Components Operations | | Takashi Tezuka | General Manager, Engineering Division; General Manager, Engineering Planning Department | |
| | | In charge of Quality and Cost Planning; General Manager, Production Division; Deputy General Manager, Seismic Isolation/Mitigation Correspondence Operations | | Ryuji Uda | Global Production (Automotive Components Operations Relations) | |
| Managing Executive Officers | Eiji Hisada | In charge of auditing; General Manager, President Office | | | General Manager, Suspension Headquarters, Automotive | |
| | Kenji Yamanouchi | President, KYB Americas Corporation | | NAI | Components Operations | |
| | Hideki Nonoyama | In charge of Purchasing; Deputy General Manager, Seismic Isolation/Mitigation Correspondence Operations | | Minoru Ishikawa | Deputy General Manager, Seismic Isolation/Mitigation Correspondence Operations; General Manager, Promotion Headquarters | |
| | Osamu Kunihara | General Manager, Finance & Accounting Division | | Tomoki Takaoka | General Manager, Purchasing Division | |
| | Ikuo Inagaki | General Manager, Hydraulic Components Operations | | Ukuru Tsuchida Ichio Nemoto | General Manager, Special Purpose Vehicles Division | |
| | Hajime Sato | Deputy General Manager, Automotive Components Operations and General Manager, Motorcycle Headquarters | | | In charge of Global Corporate Planning and Domestic Affiliated Companies; General Manager, Corporate Planning Division; General Manager, Corporate Planning | |
| | Kazuaki Shoji | In charge of Special Purpose Vehicle Division and Aircraft Components Division; General Manager, Human Resources Division | | | Department and IT Planning Department | |
| | | | | Minoru Tamai | General Manager, Gifu South Plant, Hydraulic Components Operations | |
| | Masahiro Kawase | General Manager, Steering Headquarters, Automotive Components Operations | | Shozo Amano | General Manager, Sagami Plant, Hydraulic Components Operations | |
| | Masaru Tsuboi | General Manager, CSR & Safety Control Division and | | | , | |

Financial Highlights KYB Corporation and Consolidated Subsidiaries

| FY | 2008 | 2009 | 2010 | 2011 | |
|--|----------|----------|----------|----------|--|
| Accounting standards applied | JGAAP | JGAAP | JGAAP | JGAAP | |
| Net sales | 329,262 | 252,020 | 320,082 | 337,158 | |
| Segment profit ¹ | _ | _ | _ | _ | |
| Operating profit | 50 | 3,896 | 24,152 | 21,538 | |
| Profit before tax [Income (loss) before income taxes and minority interests] | (4,300) | 1,671 | 24,440 | 21,760 | |
| Profit (loss) attributable to owners of the parent [Net income (loss)] | (5,230) | 661 | 17,014 | 13,898 | |
| Capital expenditures | 24,968 | 10,082 | 8,916 | 27,173 | |
| Depreciation and amortization | 16,552 | 15,318 | 13,427 | 13,508 | |
| R&D expenses | 3,268 | 2,817 | 3,218 | 4,035 | |
| Cash flows from operating activities | 8,499 | 22,655 | 35,433 | 17,399 | |
| Cash flows from investing activities | (26,505) | (12,828) | (7,233) | (20,000) | |
| Cash flows from financing activities | 32,200 | (6,646) | (16,968) | (3,455) | |
| Cash and cash equivalents at end of period | 34,272 | 37,664 | 48,123 | 42,010 | |
| Total assets | 269,655 | 269,361 | 285,134 | 301,349 | |
| Interest-bearing debt ² | 104,782 | 98,145 | 81,641 | 80,518 | |
| Total equity [Total net assets] | 76,451 | 78,489 | 89,964 | 102,762 | |
| Basic earnings per share [Net income (loss) per share] ³ (Yen) | (23.62) | 3.03 | 77.54 | 62.87 | |
| Cash dividends per share applicable to the year ³ (Yen) | 3.50 | 2.50 | 8.00 | 9.00 | |
| Return on equity attributable to owners of the parent [Return on equity] (ROE; %) | _ | 0.9 | 21.1 | 14.8 | |
| Ratio of equity attributable to owners of the parent [Equity ratio] (%) | 26.6 | 27.3 | 30.6 | 33.2 | |
| P/E ratio (Times) | _ | 113.9 | 8.6 | 8.0 | |

Notes: 1. Segment profit is calculated by deducting cost of sales and selling, general and administrative expenses from net sales.

Note: Items in brackets are Japanese Generally Accepted Accounting Principles (JGAAP) line item names applied prior to the year ended March 31, 2015 (FY2014).

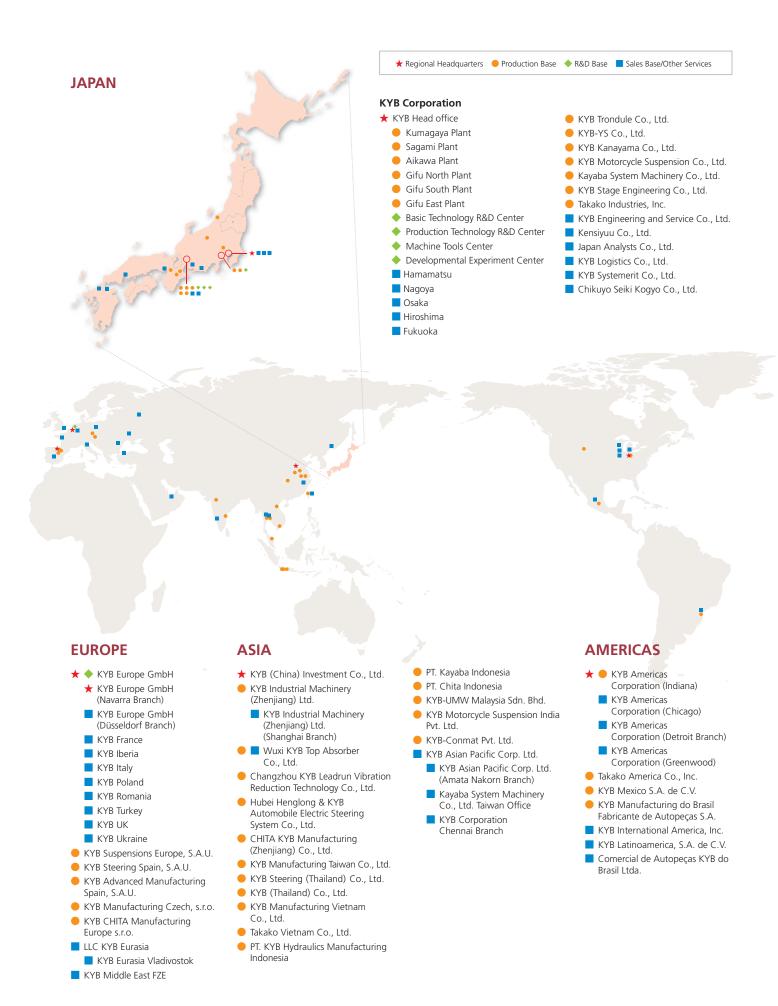
^{2.} Interest-bearing debt = Short-term borrowings + Current portion of long-term borrowings + Current lease obligations + Long-term debt + Non-current lease obligations + Guarantee deposits received

^{3.} The Company carried out a 1-for-10 reverse stock split effective October 1, 2017.

(Millions of yen)

| | 2018 IFRS |
|--|-------------------------------|
| JGAAP JGAAP IFRS IFRS IFRS IFRS | IFRS |
| | |
| 305,752 352,710 370,327 355,320 355,316 393,743 | 412,214 |
| — — 15,506 17,588 18,624 22,949 | 22,010 |
| 10,473 18,170 14,461 4,327 19,247 20,885 | (28,496) |
| 12,994 21,032 14,892 2,825 18,852 20,881 | (29,510) |
| 7,789 12,761 8,036 (3,161) 14,544 15,202 | (24,757) |
| 39,215 29,908 30,087 21,300 20,578 20,956 | 25,345 |
| 14,554 17,294 15,191 17,075 15,922 16,988 | 17,581 |
| 5,468 6,917 8,910* 7,760 7,621 8,102 | 6,750 |
| 18,984 28,788 22,335 19,958 31,153 29,252 | 17,047 |
| (36,125) (36,078) (30,658) (20,320) (21,337) (16,386) | (13,616) |
| 8,529 5,709 (555) (3,395) (969) (4,482) | 10,418 |
| 35,215 38,132 30,510 25,296 33,988 42,702 | 56,092 |
| 95,338 88,813 92,448 91,685 93,563 94,641 1 | 441,074 108,634 155,643 |
| 35.24 55.25 31.45 (12.37) 56.93 595.09 8.00 9.00 12.00 11.00 12.00 150.00 | (969.18) 0.00 |
| 7.3 9.7 5.1 (2.0) 9.3 8.8 | (15.0) |
| 34.5 41.2 43.6 41.3 43.1 43.7 13.1 7.9 14.0 — 10.2 8.5 | 33.9 |
| 14.0 — 10.2 6.5 | |

Global Network (As of September 1, 2019)



Corporate Information/Shareholder Information (As of March 31, 2019)

Corporate Information

Company Name KYB Corporation

Head Office World Trade Center Bldg.,

4-1, Hamamatsu-cho 2-chome, Minato-ku, Tokyo 105-6111, Japan

TEL: +81-3-3435-3511 FAX: +81-3-3436-6759

URL: https://www.kyb.co.jp/english/

Date of Establishment March 10, 1935

Fiscal Year April 1 to March 31

Paid-in Capital ¥27,647.6 million

Number of Employees 15,427 (Consolidated basis)

Securities Traded Tokyo Stock Exchange (First Section)

Shareholder Information

Common Stock Issued 25,748,431

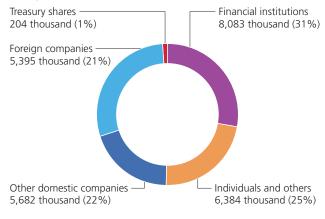
Number of Shareholders

16,693

Transfer Agent and Registrar

Mizuho Trust & Banking Co., Ltd. 2-1, Yaesu 1-chome, Chuo-ku, Tokyo 103-8670, Japan

Composition of Shareholders



Major Shareholders

| Name | Shareholdings (Thousands) | Percent of Total Shares Issued (%) |
|--|------------------------------|---------------------------------------|
| Toyota Motor Corporation | 1,965 | 7.7 |
| The Master Trust Bank of Japan, Ltd. (Trust Account) | 1,324 | 5.2 |
| Meiji Yasuda Life Insurance Company | 1,005 | 3.9 |
| Hitachi Construction Machinery Co., Ltd. | 892 | 3.5 |
| KYB suppliers' stock ownership | 784 | 3.1 |
| Trust & Custody Services Bank, Ltd. as trustee for Mizuho Bank, Ltd. Retirement Benefit Trust Account re-entrusted by Mizuho Trust and Banking Co., Ltd. | 612 | 2.4 |
| Ogaki Kyoritsu Bank, Ltd. | 591 | 2.3 |
| Mizuho Bank, Ltd. | 491 | 1.9 |
| Japan Trustee Services Bank, Ltd. (Trust Account 9) | 419 | 1.6 |
| Japan Trustee Services Bank, Ltd. (Trust Account 5) | 408 | 1.6 |

Note: Shareholding ratio is calculated after the deduction of own shares (204,834 shares)

Monthly Stock Price Range (Tokyo Stock Exchange)



Note: The Company carried out 1-for-10 reverse stock split on the effective date of October 1, 2017. Numbers for the prior fiscal years are as recorded after the reverse stock split.



World Trade Center Bldg., 4-1, Hamamatsu-cho 2-chome, Minato-ku, Tokyo 105-6111, Japan

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