

## FLASH REPORT

August 7, 2014

Company name (official) : KYB Corporation (KAYABA INDUSTRY CO., LTD.) URL http://www.kyb.co.jp/english/

Stock listing : Tokyo Stock Exchange (First Section)

Code number : 7242

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The following statemens are an English-translation of the original Japanese-language document for your convenience. In the case that there is any discrepancy between the Japanese and English versions, the Japanese version is assumed to be correct.

(All amounts are rounded down to the nearest million yen, unless otherwise noted.)

## 1. Result for the three months ended June.30,2014 (April 1,2014 to June 30,2014)

#### (1) Operating results

|                                     | Net sales                  |           | Operating income           |            |  |
|-------------------------------------|----------------------------|-----------|----------------------------|------------|--|
|                                     | (% change from the previou | s period) | (% change from the previou | ıs period) |  |
|                                     | Millions of yen            |           | Millions of yen            |            |  |
| Three months ended June. $30, 2014$ | 90,131                     | 8.5       | 5,067                      | 4.4        |  |
| Previous corresponding period       | 83,058                     | 6.6       | 4,851                      | (0.2)      |  |
| Previous fiscal year                | 352,710                    | 15.4      | 18,170                     | 73.5       |  |

|                                   | Net income                        | Net income |
|-----------------------------------|-----------------------------------|------------|
|                                   | (% change from the previous perio | per share  |
|                                   | Millions of yen                   | Yen        |
| Three months ended June. 30, 2014 | <b>3,988</b> 22.                  | 6 15.61    |
| Previous corresponding period     | 3,253 4.                          | 8 14.72    |
| Previous fiscal year              | <b>12,761</b> 63.                 | 8 55.26    |

### (2) Financial data

|                                   | Total assets    | Net assets      | Shareholders'<br>equity ratio |  |
|-----------------------------------|-----------------|-----------------|-------------------------------|--|
|                                   | Millions of yen | Millions of yen | %                             |  |
| Three months ended June. 30, 2014 | 360,732         | 155,276         | 41.6                          |  |
| Previous fiscal year              | 361,083         | 153,997         | 41.2                          |  |

#### 2. Cash dividends

|                        | Annual cash dividends per share |                          |                         |          |       |
|------------------------|---------------------------------|--------------------------|-------------------------|----------|-------|
|                        | End of first<br>quarter         | End of second<br>quarter | End of third<br>quarter | Year-end | Total |
|                        | Yen                             | Yen                      | Yen                     | Yen      | Yen   |
| Previous fiscal year   | _                               | 4.00                     | _                       | 5.00     | 9.00  |
| Fiscal year            | _                               |                          |                         |          |       |
| Fiscal year (forecast) |                                 | 4.00                     | _                       | 5.00     | 9.00  |

# 3. Forecast for the current fiscal year (April 1,2014 to March 31,2015)

|                     | Net sales       | Operating income | Net income      | Net income<br>per share |
|---------------------|-----------------|------------------|-----------------|-------------------------|
|                     | Millions of yen | Millions of yen  | Millions of yen | Yen                     |
| Current fiscal year | 369,000         | 19,600           | 12,000          | 46.97                   |

## Consolidated Balance Sheets

Kayaba Industry Co., Ltd. and its Consolidated Subsidiaries

|  | Millions of yen |               | Thousands of U.S. dollars |  |
|--|-----------------|---------------|---------------------------|--|
|  | Mar. 31, 2014   | June.30, 2014 | June.30, 2014             |  |
| Assets                                 |                 |               |                           |  |
| Current assets                         |                 |               |                           |  |
| Cash and deposits                      | 39,505          | 33,957        | 336,208                   |  |
| Notes and accounts receivable - trade  | 86,443          | 87,222        | 863,584                   |  |
| Finished goods                         | 24,642          | 24,665        | 244,208                   |  |
| Work in process                        | 13,566          | 14,653        | 145,079                   |  |
| Raw materials and supplies             | 8,368           | 8,431         | 83,475                    |  |
| Deferred tax assets                    | 4,815           | 5,488         | 54,337                    |  |
| Short-term loans receivable            | 45              | 54            | 535                       |  |
| Other                                  | 8,854           | 9,112         | 90,218                    |  |
| Allowance for doubtful accounts        | (193)           | (182)         | (1,802)                   |  |
| Total current assets                   | 186,048         | 183,403       | 1,815,871                 |  |
| Non-current assets                     |                 |               |                           |  |
| Property, plant and equipment          |                 |               |                           |  |
| Buildings and structures, net          | 47,362          | 48,886        | 484,020                   |  |
| Machinery, equipment and vehicles, net | 54,846          | 54,364        | 538,257                   |  |
| Land                                   | 26,619          | 26,616        | 263,525                   |  |
| Leased assets, net                     | 2,788           | 2,747         | 27,198                    |  |
| Construction in progress               | 13,012          | 12,597        | 124,723                   |  |
| Other, net                             | 3,007           | 2,954         | 29,248                    |  |
| Total property, plant and equipment    | 147,636         | 148,167       | 1,467,000                 |  |
| Intangible assets                      |                 |               |                           |  |
| Goodwill                               | 622             | 583           | 5,772                     |  |
| Software                               | 156             | 157           | 1,554                     |  |
| Other                                  | 1,391           | 1,330         | 13,168                    |  |
| Total intangible assets                | 2,170           | 2,070         | 20,495                    |  |
| Investments and other assets           |                 |               |                           |  |
| Investment securities                  | 20,712          | 22,735        | 225,099                   |  |
| Net defined benefit asset              | 94              | 109           | 1,079                     |  |
| Deferred tax assets                    | 1,934           | 2,114         | 20,931                    |  |
| Other                                  | 2,542           | 2,188         | 21,663                    |  |
| Allowance for doubtful accounts        | (57)            | (57)          | (564)                     |  |
| Total investments and other assets     | 25,226          | 27,090        | 268,218                   |  |
| Total non-current assets               | 175,034         | 177,329       | 1,755,733                 |  |
| Total assets                           | 361,083         | 360,732       | 3,571,604                 |  |

Note: U.S dollar amounts were translated from Japanese yen, for convenience only, at ¥101=US\$ 1, the approximate exchange rate prevailing on June 30, 2014.

| _   | Millions of yen |               | Thousands of U.S.<br>dollars |  |
|---|-----------------|---------------|------------------------------|--|
| _   | Mar. 31, 2014   | June.30, 2014 | June.30, 2014                |  |
| Liabilities   |                 |               |                              |  |
| Current liabilities                                   |                 |               |                              |  |
| Notes and accounts payable - trade                    | 62,584          | 64,700        | 640,594                      |  |
| Short-term loans payable                              | 44,206          | 41,753        | 413,396                      |  |
| Lease obligations                                     | 585             | 506           | 5,010                        |  |
| Accounts payable - other                              | 11,701          | 10,687        | 105,812                      |  |
| Income taxes payable                                  | 5,501           | 1,938         | 19,188                       |  |
| Notes payable - facilities                            | 2,966           | 2,087         | 20,663                       |  |
| Provision for product warranties                      | 5,220           | 5,239         | 51,871                       |  |
| Provision for bonuses                                 | _               | 2,797         | 27,693                       |  |
| Provision for directors' bonuses                      | 173             | 113           | 1,119                        |  |
| Other   | 13,805          | 14,148        | 140,079                      |  |
| Total current liabilities                             | 146,746         | 143,973       | 1,425,475                    |  |
| Non-current liabilities                               |                 |               |                              |  |
| Long-term loans payable                               | 41,395          | 40,640        | 402,376                      |  |
| Lease obligations                                     | 2,271           | 2,215         | 21,931                       |  |
| Deferred tax liabilities for land revaluation         | 3,965           | 3,965         | 39,257                       |  |
| Provision for directors' retirement benefits          | 74              | 77            | 762                          |  |
| Provision for environmental measures                  | 220             | 220           | 2,178                        |  |
| Net defined benefit liability                         | 9,949           | 12,227        | 121,059                      |  |
| Asset retirement obligations                          | 386             | 396           | 3,921                        |  |
| Other   | 2,077           | 1,739         | 17,218                       |  |
| Total non-current liabilities                         | 60,339          | 61,482        | 608,733                      |  |
| Total liabilities                                     | 207,085         | 205,456       | 2,034,218                    |  |
| Net assets  |                 |               |                              |  |
| Shareholders' equity                                  |                 |               |                              |  |
| Capital stock   | 27,647          | 27,647        | 273,733                      |  |
| Capital surplus                                       | 29,543          | 29,543        | 292,505                      |  |
| Retained earnings                                     | 78,323          | 79,279        | 784,941                      |  |
| Treasury shares                                       | (565)           | (565)         | (5,594)                      |  |
| Total shareholders' equity                            | 134,948         | 135,904       | 1,345,584                    |  |
| Accumulated other comprehensive income                |                 |               |                              |  |
| Valuation difference on available-for-sale securities | 4,354           | 5,733         | 56,762                       |  |
| Revaluation reserve for land                          | 5,316           | 5,316         | 52,634                       |  |
| Foreign currency translation adjustment               | 3,651           | 2,677         | 26,505                       |  |
| Remeasurements of defined benefit plans               | 506             | 526           | 5,208                        |  |
| Total accumulated other comprehensive income          | 13,828          | 14,254        | 141,129                      |  |
| Minority interests                                    | 5,220           | 5,117         | 50,663                       |  |
| Total net assets                                      | 153,997         | 155,276       | 1,537,386                    |  |
| Total liabilities and net assets                      | 361,083         | 360,732       | 3,571,604                    |  |

Note: U.S dollar amounts were translated from Japanese yen, for convenience only, at ¥101=US\$ 1, the approximate exchange rate prevailing on June 30, 2014.

## **Consolidated Statements of Income**

Kayaba Industry Co., Ltd. and its Consolidated Subsidiaries

|  | Millions                             | Thousands of U.S. dollars            |                                      |
|--|--------------------------------------|--------------------------------------|--------------------------------------|
|  | Three months ended<br>June. 30, 2013 | Three months ended<br>June. 30, 2014 | Three months ended<br>June. 30, 2014 |
| Net sales  | 83,058                               | 90,131                               | 892,386                              |
| Cost of sales  | 66,021                               | 71,334                               | 706,277                              |
| Gross profit   | 17,037                               | 18,797                               | 186,109                              |
| Selling, general and administrative expenses           | 12,185                               | 13,730                               | 135,941                              |
| Operating income                                       | 4,851                                | 5,067                                | 50,168                               |
| Non-operating income                                   |                                      |                                      |                                      |
| Interest income  | 45                                   | 60                                   | 594                                  |
| Dividend income  | 405                                  | 175                                  | 1,733                                |
| Foreign exchange gains                                 | 373                                  | _                                    |                                      |
| Technical support fee                                  | 8                                    | 2                                    | 20                                   |
| Share of profit of entities accounted for using equity | -                                    | 157                                  | 1,554                                |
| Other  | 221                                  | 281                                  | 2,782                                |
| Total non-operating income                             | 1,053                                | 677                                  | 6,703                                |
| Non-operating expenses                                 |                                      |                                      |                                      |
| Interest expenses                                      | 418                                  | 375                                  | 3,713                                |
| Foreign exchange losses                                | -                                    | 111                                  | 1,099                                |
| Share of loss of entities accounted for using equity   | 33                                   | -                                    | -                                    |
| Other  | 146                                  | 108                                  | 1,069                                |
| Total non-operating expenses                           | 598                                  | 595                                  | 5,891                                |
| Ordinary income  | 5,307                                | 5,148                                | 50,970                               |
| Extraordinary income                                   |                                      |                                      |                                      |
| Gain on sales of non-current assets                    | 4                                    | 6                                    | 59                                   |
| Total extraordinary income                             | 4                                    | 6                                    | 59                                   |
| Extraordinary losses                                   |                                      |                                      |                                      |
| Loss on disposal of non-current assets                 | 70                                   | 54                                   | 535                                  |
| Loss on sales of investment securities                 | 0                                    | -                                    |                                      |
| Special retirement expenses                            | 1                                    | 1                                    | 10                                   |
| Other  | -                                    | 0                                    | C                                    |
| Total extraordinary losses                             | 72                                   | 57                                   | 564                                  |
| Income before income taxes and minority interests      | 5,239                                | 5,098                                | 50,475                               |
| Income taxes - current                                 | 2,497                                | 2,500                                | 24,752                               |
| Refund of income taxes for prior periods               | -                                    | (670)                                | (6,634)                              |
| Income taxes - deferred                                | (633)                                | (892)                                | (8,832)                              |
| Total income taxes                                     | 1,864                                | 937                                  | 9,277                                |
| Income before minority interests                       | 3,375                                | 4,160                                | 41,188                               |
| Minority interests in income                           | 121                                  | 172                                  | 1,703                                |
| Net income   | 3,253                                | 3,988                                | 39,485                               |

Note: U.S dollar amounts were translated from Japanese yen, for convenience only, at ¥101=US\$ 1, the approximate exchange rate prevailing on June 30, 2014.

# Consolidated Statements of Comprehensive Income Kayaba Industry Co., Ltd. and its Consolidated Subsidiaries

| -   | Millions of yen                      |                                      | Thousands of U.S. dollars            |
|---|--------------------------------------|--------------------------------------|--------------------------------------|
|   | Three months ended<br>June. 30, 2013 | Three months ended<br>June. 30, 2014 | Three months ended<br>June. 30, 2014 |
| Income before minority interests  | 3,375                                | 4,160                                | 41,188                               |
| Other comprehensive income  |                                      |                                      |                                      |
| Valuation difference on available-for-sale securities                             | 794                                  | 1,379                                | 13,653                               |
| Foreign currency translation adjustment   | 2,738                                | (1,116)                              | (11,050)                             |
| Remeasurements of defined benefit plans, net of tax                               | <del>-</del>                         | 31                                   | 307                                  |
| Share of other comprehensive income of entities accounted for using equity method | 290                                  | 70                                   | 693                                  |
| Total other comprehensive income  | 3,823                                | 364                                  | 3,604                                |
| Comprehensive income  | 7,198                                | 4,524                                | 44,792                               |
| Comprehensive income attributable to  |                                      |                                      |                                      |
| Comprehensive income attributable to owners of parent                             | 7,014                                | 4,413                                | 43,693                               |
| Comprehensive income attributable to minority interests                           | 184                                  | 111                                  | 1,099                                |

Note: U.S dollar amounts were translated from Japanese yen, for convenience only, at \$101=US\$1, the approximate exchange rate prevailing on June 30, 2014.