

# **FY2016 Financial Results Supplementary Information**

#### 1. FOREX Rate

								(¥)
		FY2	:015			FY2	2016	
Average FOREX Rate	Apr-Jun 2015	Apr-Sep 2015	Apr-Dec 2015	Full year	Apr-Jun 2015	Apr-Sep 2016	Apr-Dec 2016	Full year
JPY/USD	121.37	121.80	121.70	120.15	108.16	105.29	106.63	108.38
JPY/EUR	134.15	135.06	134.36	132.57	122.03	118.15	118.03	118.79
JPY/CNY	19.57	19.43	19.26	18.85	16.53	15.94	15.95	16.10
JPY/THB	3.65	3.56	3.50	3.44	3.06	3.00	3.03	3.08
JPY/RUB	2.30	2.12	2.03	1.91	1.64	1.61	1.65	1.72

								(¥)
FOREX Rate prevailing		FY2	2015			FY2	016	
at the end of quarter	30 Jun 2015	30 Sep 2015	31 Dec 2015	31 Mar 2016	30 Jun 2016	30 Sep 2016	31 Dec 2016	31 Mar 2017
JPY/USD	122.48	119.97	120.54	112.69	102.96	101.12	116.53	112.20
JPY/EUR	137.20	134.94	131.67	127.57	114.36	113.29	122.73	119.78
JPY/CNY	19.74	18.97	18.34	17.39	15.46	15.15	16.76	16.29
JPY/THB	3.64	3.30	3.35	3.20	2.93	2.91	3.25	3.26
JPY/RUB	2 18	1.81	1 67	1 65	1 61	1 60	1 93	2 00

#### 2. Segment sales

(¥ million)

								(+ 11111110117
		FY2	015		FY2016			
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
Automotive Components	61,317	61,252	58,615	59,720	59,536	55,628	56,194	59,678
Hydraulic Components	23,648	21,425	21,122	21,828	22,116	23,046	24,447	26,706
Other (*1)	5,888	6,322	6,218	7,965	6,124	6,478	7,439	7,922
Total	90,853	88,999	85,955	89,513	87,776	85,153	88,080	94,307

		FY2015		FY2016				
	1st Half	2nd Half	Full year	1st Half	2nd Half	Full year		
Automotive Components	122,568	118,334	240,903	115,164	115,872	231,036		
Hydraulic Components	45,074	42,950	88,024	45,162	51,153	96,316		
Other (*1)	12,210	14,183	26,394	12,603	15,362	27,964		
Total	179,852	175,468	355,320	172,929	182,387	355,316		

### 3. Segment operating income (\*2)

(¥ million)

								(+ 1111111011)	
		FY2015				FY2016			
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	
Automotive Components	3,169	4,078	2,939	5,319	4,231	1,995	1,423	3,533	
Hydraulic Components	1,040	△ 618	△ 495	524	578	978	2,285	2,762	
Other (*1)	83	334	257	960	18	50	588	183	
Total	4,291	3,794	2,700	6,803	4,826	3,023	4,297	6,478	

		FY2015		FY2016			
	1st Half	2nd Half	Full year	1st Half	2nd Half	Full year	
Automotive Components	7,247	8,258	15,504	6,226	4,956	11,182	
Hydraulic Components	422	29	451	1,556	5,047	6,603	
Other (*1)	417	1,216	1,633	68	772	840	
Total	8,085	9,503	17,588	7,850	10,775	18,624	

## 4. Capital Expenditure, Depreciation

(¥ million)

		FY2	015		FY2016			
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
Capital Expenditure	4,506	4,414	5,809	6,570	3,932	4,908	4,240	5,120
Depreciation Expenses	4,246	4,356	4,332	4,140	3,905	3,845	4,044	4,127

		FY2015		FY2016			
	1st Half	2nd Half	Full year	1st Half	2nd Half	Full year	
Capital Expenditure	8,920	12,379	21,300	8,840	9,360	18,200	
Depreciation Expenses	8,603	8,473	17,075	7,751	8,172	15,922	

## 5. R&D Expenses

(¥ million)

			2015		FY2016			
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
R&D Expenses		7,7	760		1,763	1,975	1,765	2,118
	-						-	

		FY2015		FY2016			
	1st Half	2nd Half	Full year	1st Half	2nd Half	Full year	
R&D Expenses	-	-	7,760	3,739	3,882	7,621	

## 6. Foreign Exchange gain or loss (\*3)

(¥ million)

								(¥ million)	
		FY2	.015		FY2016				
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	
Other Income / Other Expenses	372	△ 985	△ 641	△ 244	△ 1,532	△ 434	1,728	△ 561	
Finance Income / Finance Costs	218	△ 303	57	△ 819	142	46	△ 196	122	
Total	589	∧ 1.288	∧ 584	∧ 1.064	۸ 1.390	∧ 388	1.531	∧ 439	

		FY2015		FY2016			
	1st Half	2nd Half	Full year	1st Half	2nd Half	Full year	
Other Income / Other Expenses	△ 614	∆ 886	△ 1,499	△ 1,966	1,166	△ 799	
Finance Income / Finance Costs	△ 85	△ 763	△ 848	188	△ 74	114	
Total	△ 699	△ 1,648	△ 2,347	△ 1,778	1,092	△ 685	

<sup>(\*1) &</sup>quot;Other" includes "special-purpose vehicles", "Hydraulic equipment for aircraft" and "System Products and Electronic Equipment" that are not included in the two reportable segments.

<sup>(\*2) &</sup>quot;Segment operating income", which is described above, is different from "Segment profits (losses)" which is described in "Segment Information" section in the Flash Report. "Segment operating income" amount includes "Adjustment" amount, which is described in the Flash Report".

<sup>(\*3) &</sup>quot;Foreign Exchange Gain and Loss", which is described above, comes from the amount of foreign exchange gain and loss in "Other income", "Other expense", "Finance income" and "Finance costs" in the Consolidated Statements of Income. Eoreign exchange gain is written as plus and foreign exchange loss is written as minus.