

# First Quarter of FY2017 Financial Results Supplementary Information

### 1. FOREX Rate

Chian					(¥)
		FY2	016		FY2017
Average FOREX Rate	Apr-Jun 2016	Apr-Sep 2016	Apr-Dec 2016	Full year	Apr-Jun 2017
JPY/USD	108.16	105.29	106.63	108.38	111.10
JPY/EUR	122.03	118.15	118.03	118.79	122.18
JPY/CNY	16.53	15.94	15.95	16.10	16.21
JPY/THB	3.06	3.00	3.03	3.08	3.24
JPY/RUB	1.64	1.61	1.65	1.72	1.94

					(¥)
EOREY Pata provailing		FY2	016		FY2017
FOREX Rate prevailing at the end of quarter	30 Jun 2016	30 Sep 2016	31 Dec 2016	31 Mar 2017	30 Jun 2017
JPY/USD	102.96	101.12	116.53	112.20	112.00
JPY/EUR	114.36	113.29	122.73	119.78	127.95
JPY/CNY	15.46	15.15	16.76	16.29	16.49
JPY/THB	2.93	2.91	3.25	3.26	3.30
JPY/RUB	1.61	1.60	1.93	2.00	1.89

### 2. Segment sales

(¥ million)	
FY2017	
_	

					(# 111111011)	
		FY2016				
	1Q	2Q	3Q	4Q	1Q	
Automotive Components	59,540	55,624	56,194	59,678	59,445	
Hydraulic Components	22,112	23,050	24,447	26,706	28,189	
Other (*1)	6,124	6,478	7,439	7,922	5,879	
Total	87,776	85,153	88,080	94,307	93,513	

		FY2016				
	1st Half	2nd Half	Full year			
Automotive Components	115,164	115,872	231,036			
Hydraulic Components	45,162	51,153	96,316			
Other (*1)	12,603	15,362	27,964			
Total	172,929	182,387	355,316			

#### 3. Segment operating income (\*2)

(¥ million)

					( <b>†</b> 111111011 <i>)</i>	
		FY2016				
	1Q	2Q	3Q	4Q	1Q	
Automotive Components	4,200	2,026	1,423	3,533	3,021	
Hydraulic Components	595	961	2,285	2,762	2,844	
Other (*1)	32	36	588	183	156	
Total	4,826	3,023	4,297	6,478	6,022	

	FY2016				
	1st Half 2nd Half Full				
Automotive Components	6,226	4,956	11,182		
Hydraulic Components	1,556	5,047	6,603		
Other (*1)	68	772	840		
Total	7,850	10,775	18,624		

# 4. Capital Expenditure, Depreciation

(¥ million)

	FY2016				FY2017
	1Q	2Q	3Q	4Q	1Q
Capital Expenditure	3,932	4,908	4,240	5,120	3,445
Depreciation Expenses	3,905	3,845	4,044	4,127	4,035

		FY2016			
	1st Half	Full year			
Capital Expenditure	8,840	9,360	18,200		
Depreciation Expenses	7,751	8,172	15,922		

# 5. R&D Expenses

					(¥ million)	
		FY2016				
	1Q	2Q	3Q	4Q	1Q	
R&D Expenses	1,763	1,975	1,765	2,118	1,699	

	FY2016			
	1st Half 2nd Half Full ye			
R&D Expenses	3,739	3,882	7,621	

# 6. Foreign Exchange gain or loss (\*3)

(¥ million)

					(1 111111011)	
		FY2016				
	1Q	2Q	3Q	4Q	1Q	
Other Income / Other Expenses	Δ 1,532	△ 434	1,728	△ 561	244	
Finance Income / Finance Costs	142	46	Δ 196	122	63	
Total	△ 1,390	△ 388	1,531	△ 439	307	

	FY2016		
	1st Half	2nd Half	Full year
Other Income / Other Expenses	Δ 1,966	1,166	Δ 799
Finance Income / Finance Costs	188	△ 74	114
Total	△ 1,778	1,092	△ 685

<sup>(\*1) &</sup>quot;Other" includes "special-purpose vehicles", "Hydraulic equipment for aircraft" and "System Products and Electronic Equipment" that are not included in the two reportable segments.

<sup>(\*2) &</sup>quot;Segment operating income", which is described above, is different from "Segment profits (losses)" which is described in "Segment Information" section in the Flash Report. "Segment operating income" amount includes "Adjustment" amount, which is described in the Flash Report".

<sup>(\*3) &</sup>quot;Foreign Exchange Gain and Loss", which is described above, comes from the amount of foreign exchange gain and loss in "Other income", "Other expense", "Finance income" and "Finance costs" in the Consolidated Statements of Income. Eoreign exchange gain is written as plus and foreign exchange loss is written as minus.