

### FLASH REPORT

November. 6, 2020

Company name (official): KYB Corporation

URL https://www.kyb.co.jp/english/

Stock listing : Tokyo Stock Exchange (First Section)

Code number : 7242

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The following statements are an English translation of the original Japanese-language document for your convenience. In the case that there is any discrepancy between Japanese and English versions, Japanese version is assumed to be correct.

(All amounts are rounded to the nearest million yen, unless otherwise noted.)

# 1. Consolidated financial results for the six months ended September 30, 2020 (from April 1, 2020 to September 30, 2020)

### (1) Consolidated operating results

(Percentages indicate the change of the same period of the previous year)

|                    | Net sales       |        | Segment profit  |      | Operating profit |   | Profit before taxes |   |
|--------------------|-----------------|--------|-----------------|------|------------------|---|---------------------|---|
| Six months ended   | Millions of yen | %      | Millions of yen | %    | Millions of yen  | % | Millions of yen     | % |
| September 30, 2020 | 138,825         | (29.8) | (1,418)         | _    | (2,671)          | _ | (3,432)             | _ |
| September 30, 2019 | 197,638         | (2.5)  | 11,919          | 25.9 | 4,498            | _ | 4,205               | _ |

|                    | Profit for the nemod |   | Profit attributable to |   | Comprehensive         |   | Basic earnings |  |
|--------------------|----------------------|---|------------------------|---|-----------------------|---|----------------|--|
|                    |                      |   | owners of the parent   |   | income for the period |   | per share      |  |
| Six months ended   | Millions of yen      | % | Millions of yen        | % | Millions of yen       | % | Yen            |  |
| September 30, 2020 | (3,901)              | _ | (3,757)                | _ | (1,287)               | _ | (147.08)       |  |
| September 30, 2019 | 1,919                | _ | 1,666                  | _ | (2,592)               | _ | 65.20          |  |

|                    | Diluted earnings<br>per share |
|--------------------|-------------------------------|
| Six months ended   | Yen                           |
| September 30, 2020 | _                             |
| September 30, 2019 | _                             |

<sup>\*</sup>Segment profit is calculated by deducting cost of sales and selling, general and administrative expenses from sales.

### (2) Consolidated financial position

|                    | Total assets    | Total equity    | Equity attributable to owners of the parent | Ratio of equity<br>attributable to<br>owners of the<br>parent to total assets | Equity attributable to<br>owners of the parent<br>per share |
|--------------------|-----------------|-----------------|---|---|---|
| As of              | Millions of yen | Millions of yen | Millions of yen                             | %   | Yen   |
| September 30, 2020 | 402,279         | 78,243          | 72,920                                      | 18.1  | 2,854.78  |
| March 31, 2020     | 410,454         | 79,815          | 74,094                                      | 18.1  | 2,900.73  |

### 2. Cash dividends

|                                |                         | Annual cash dividends per share |                         |          |       |  |  |  |
|--------------------------------|-------------------------|---------------------------------|-------------------------|----------|-------|--|--|--|
|                                | End of first<br>quarter | End of second<br>quarter        | End of third<br>quarter | Year-end | Total |  |  |  |
|                                | Yen                     | Yen                             | Yen                     | Yen      | Yen   |  |  |  |
| Previous fiscal year           | _                       | 0.00                            | _                       | 0.00     | 0.00  |  |  |  |
| Current fiscal year            | _                       | 0.00                            |                         |          |       |  |  |  |
| Current fiscal year (forecast) |                         |                                 | _                       | _        | _     |  |  |  |

## 3. Forecasts for the current fiscal year (April 1, 2020 to March 31, 2021)

(Percentages indicate the change of the same period of the previous year)  ${\bf r}$ 

|                     | Net sales       |        | Segment profit  |        | Operating profit |   | Profit before taxes |   |
|---------------------|-----------------|--------|-----------------|--------|------------------|---|---------------------|---|
|                     | Millions of yen | %      | Millions of yen | %      | Millions of yen  | % | Millions of yen     | % |
| Current fiscal year | 310,000         | (18.8) | 6,200           | (64.7) | 4,000            | _ | 2,300               | _ |

|                     | Profit for the period |   | Profit<br>attributable<br>owners of the pa |   | Basic earnings<br>per share |  |
|---------------------|-----------------------|---|--|---|-----------------------------|--|
|                     | Millions of yen       | % | Millions of yen                            | % | Yen                         |  |
| Current fiscal year | 800                   | _ | 500  |   | 19.57                       |  |

<sup>\*</sup>Segment profit is calculated by deducting cost of sales and selling, general and administrative expenses from sales.

### **Consolidated Statements of Financial Position**

KYB Corporation and its Consolidated Subsidiaries

|   | As of March 31, 2020 | As of September 30, 2020 |
|---|----------------------|--------------------------|
| Assets  |                      |                          |
| Current assets:                                   |                      |                          |
| Cash and cash equivalents                         | 50,423               | 63,828                   |
| Trade and other receivables                       | 95,547               | 83,872                   |
| Inventories                                       | 56,252               | 52,499                   |
| Other current financial assets                    | 1,167                | 1,369                    |
| Other current assets                              | 13,246               | 9,963                    |
| Total current assets                              | 216,635              | 211,531                  |
|   |                      |                          |
| Non-current assets:                               |                      |                          |
| Property, plant and equipment                     | 165,825              | 161,397                  |
| Goodwill  | 238                  | 236                      |
| Intangible assets                                 | 4,874                | 4,507                    |
| Investments accounted for using the equity method | 5,534                | 4,398                    |
| Other non-current financial assets                | 14,230               | 17,586                   |
| Other non-current assets                          | 1,093                | 924                      |
| Deferred tax assets                               | 2,025                | 1,699                    |
| Total non-current assets                          | 193,818              | 190,748                  |
| Total assets                                      | 410,454              | 402,279                  |

|   | A. (March 04, 0000   A. (60 at an hard 0000 0000 |                          |  |  |  |
|---|--|--------------------------|--|--|--|
|   | As of March 31, 2020                             | As of September 30, 2020 |  |  |  |
| Liabilities and equity                            |  |                          |  |  |  |
| Current liabilities:                              |  |                          |  |  |  |
| Trade and other payables                          | 69,661   | 53,185                   |  |  |  |
| Borrowings  | 88,714   | 82,087                   |  |  |  |
| Income tax payables                               | 1,281  | 942                      |  |  |  |
| Other current financial liabilities               | 24,868   | 22,738                   |  |  |  |
| Provisions  | 51,247   | 43,127                   |  |  |  |
| Other current liabilities                         | 2,160  | 1,833                    |  |  |  |
| Total current liabilities                         | 237,931  | 203,913                  |  |  |  |
| Non-current liabilities:                          |  |                          |  |  |  |
| Borrowings  | 33,268   | 60,149                   |  |  |  |
| Liabilities for retirement benefits               | 15,977   | 15,850                   |  |  |  |
| Other non-current financial liabilities           | 28,415   | 28,447                   |  |  |  |
| Provisions  | 6,301  | 6,027                    |  |  |  |
| Other non-current liabilities                     | 578  | 613                      |  |  |  |
| Deferred tax liabilities                          | 8,167  | 9,038                    |  |  |  |
| Total non-current liabilities                     | 92,707   | 120,124                  |  |  |  |
| Total liabilities                                 | 330,639  | 324,036                  |  |  |  |
| Equity  |  |                          |  |  |  |
| Equity attributable to owners of the parent:      |  |                          |  |  |  |
| Share capital                                     | 27,648   | 27,648                   |  |  |  |
| Capital surplus                                   | 29,414   | 29,414                   |  |  |  |
| Retained earnings                                 | 19,617   | 15,863                   |  |  |  |
| Treasury shares                                   | (602)  | (602)                    |  |  |  |
| Other components of equity                        | (1,983)  | 596                      |  |  |  |
| Total equity attributable to owners of the parent | 74,094   | 72,920                   |  |  |  |
| Non-controlling interests                         | 5,721  | 5,323                    |  |  |  |
| Total equity                                      | 79,815   | 78,243                   |  |  |  |
| Total liabilities and equity                      | 410,454  | 402,279                  |  |  |  |

# Consolidated Statements of Income KYB Corporation and its Consolidated Subsidiaries

|  |  | , , ,  |
|--|--|--|
|  | For the six months<br>ended September 30, 2019<br>(Apr. 1 through Sep. 30, 2019) | For the six months<br>ended September 30, 2020<br>(Apr. 1 through Sep. 30, 2020) |
| Net sales                                    | 197,638  | 138,825  |
| Cost of sales                                | 158,851  | 118,125  |
| Gross profit                                 | 38,787   | 20,699   |
| Selling, general and administrative expenses | 26,868   | 22,118   |
| Equity in profit (loss) of affiliates        | 299  | (181)  |
| Other income                                 | 667  | 1,342  |
| Other expenses                               | 8,388  | 2,413  |
| Operating profit (loss)                      | 4,498  | (2,671)  |
| Finance income                               | 339  | 550  |
| Finance costs                                | 632  | 1,311  |
| Profit (loss) before taxes                   | 4,205  | (3,432)  |
| Income tax expenses                          | 2,286  | 469  |
| Profit (loss) for the period                 | 1,919  | (3,901)  |
| Profit (loss) attributable to:               |  |  |
| Owners of the parent                         | 1,666  | (3,757)  |
| Non-controlling interests                    | 254  | (144)  |
| Profit (loss) for the period                 | 1,919  | (3,901)  |
|  |  |  |
| Earnings per share                           |  |  |
| Basic earnings (loss) per share (in yen)     | 65.20  | (147.08)   |

# Consolidated Statements of Comprehensive Income KYB Corporation and its Consolidated Subsidiaries

|   | For the six months<br>ended September 30, 2019<br>(Apr. 1 through Sep. 30, 2019) | For the six months<br>ended September 30, 2020<br>(Apr. 1 through Sep. 30, 2020) |
|---|--|--|
| Profit (loss) for the period  | 1,919  | (3,901)  |
| Other comprehensive income:   |  |  |
| Items that will not be reclassified to profit or loss:                                    |  |  |
| Net changes in financial assets measured at fair value through other comprehensive income | (1,287)  | 2,332  |
| Remeasurements of defined benefit plans   | 4  | (1)  |
| Share of other comprehensive income of investments accounted for using the equity method  | 0  | 0  |
| Total   | (1,282)  | 2,331  |
| Items that may be reclassified to profit or loss:   |  |  |
| Exchange differences on translation of foreign operations                                 | (2,889)  | 450  |
| Share of other comprehensive income of investments accounted for using the equity method  | (340)  | (167)  |
| Total   | (3,229)  | 282  |
| Total other comprehensive income  | (4,511)  | 2,614  |
|   |  |  |
| Comprehensive income for the period   | (2,592)  | (1,287)  |
|   |  |  |
| Comprehensive income for the period attributable to:                                      |  |  |
| Owners of the parent  | (2,711)  | (1,174)  |
| Non-controlling interests   | 119  | (113)  |
| Comprehensive income for the period   | (2,592)  | (1,287)  |

# Consolidated Statements of Changes in Equity KYB Corporation and its Consolidated Subsidiaries

|  |               |                 |                   | (Unit: Millions of yen) |
|--|---------------|-----------------|-------------------|-------------------------|
|  | Share capital | Capital surplus | Retained earnings | Treasury shares         |
| Balance at April 1, 2019   | 27,648        | 29,414          | 86,536            | (600)                   |
| Impact of changes in accounting policies                                       | _             | -               | (150)             | -                       |
| Balance at April 1, 2019 (revised)   | 27,648        | 29,414          | 86,386            | (600)                   |
| Comprehensive income for the period:   |               |                 |                   |                         |
| Profit for the period  | -             | -               | 1,666             | -                       |
| Other comprehensive income   | _             | _               | -                 | -                       |
| Total comprehensive income for the period                                      | _             | -               | 1,666             | -                       |
| Transactions with owners:  |               |                 |                   |                         |
| Contributions by and distributions to owners in their capacity as owners:      |               |                 |                   |                         |
| Acquisition of treasury shares   | -             | _               | -                 | (1)                     |
| Dividends of surplus   | -             | _               | -                 | _                       |
| Transfer to retained earnings  | _             | -               | (202)             | _                       |
| Total contributions by and distributions to owners in their capacity as owners | _             | I               | (202)             | (1)                     |
| Changes in equity interest of subsidiaries:                                    |               |                 |                   |                         |
| Dividends of surplus   | _             | -               | _                 | _                       |
| Total changes in equity interest of subsidiaries                               | _             | -               | _                 | _                       |
| Total transactions with owners   | _             | _               | (202)             | (1)                     |
| Balance at September 30, 2019  | 27,648        | 29,414          | 87,850            | (601)                   |
| Balance at April 1, 2020   | 27,648        | 29,414          | 19,617            | (602)                   |
| Impact of changes in accounting policies                                       | 27,046        | 29,414          | 19,017            | (002)                   |
|  | 27,648        | 29,414          | 19,617            | (602)                   |
| Balance at April 1, 2020 (revised)   | 21,040        | 29,414          | 19,017            | (002)                   |
| Comprehensive income for the period:   |               |                 |                   |                         |
| Loss for the period  | -             | _               | (3,757)           | -                       |
| Other comprehensive income   | _             | ı               | _                 | _                       |
| Total comprehensive income for the period                                      | -             | 1               | (3,757)           | _                       |
| Transactions with owners:  |               |                 |                   |                         |
| Contributions by and distributions to owners in their capacity as owners:      |               |                 |                   |                         |
| Acquisition of treasury shares   | _             | _               | _                 | (0)                     |
| Dividends of surplus   | _             | -               | -                 | -                       |
| Transfer to retained earnings  | _             | -               | 4                 | -                       |
| Total contributions by and distributions to owners in their capacity as owners | _             | -               | 4                 | (0)                     |
| Changes in equity interest of subsidiaries:                                    |               |                 |                   |                         |
| Dividends of surplus   | _             | _               | _                 | -                       |
| Total changes in equity interest of subsidiaries                               | -             | _               | _                 |                         |
| Total transactions with owners   | _             | _               | 4                 | (0                      |
| Balance at September 30, 2020  | 27,648        | 29,414          | 15,863            | (602)                   |

|  |  |   |   |   |  | ((                               | Init: Millions of yen) |
|--|--|---|---|---|--|----------------------------------|------------------------|
|  |  | Other compor                                  | ents of equity  |   |  |                                  |                        |
|  | Net changes in<br>financial assets<br>measured at fair<br>value through<br>other comprehen-<br>sive income | Remeasurements<br>of defined<br>benefit plans | Exchange<br>differences<br>on translation<br>of foreign<br>operations | Total<br>other<br>components<br>of equity | Comprehensive income for the year attributable to owners of the parent | Non-<br>controlling<br>interests | Total<br>equity        |
| Balance at April 1, 2019   | 6,866  | -   | (526)   | 6,340                                     | 149,338  | 6,306                            | 155,643                |
| Impact of changes in accounting policies                                       | _  | _   | I   | I   | (150)  | I                                | (150)                  |
| Balance at April 1, 2019 (revised)   | 6,866  | _   | (526)   | 6,340                                     | 149,187  | 6,306                            | 155,493                |
| Comprehensive income for the period:   |  |   |   |   |  |                                  |                        |
| Profit for the period  | _  | _   | -   | _   | 1,666  | 254                              | 1,919                  |
| Other comprehensive income   | (1,287)  | 2   | (3,092)   | (4,377)                                   | (4,377)  | (135)                            | (4,511)                |
| Total comprehensive income for the period                                      | (1,287)  | 2   | (3,092)   | (4,377)                                   | (2,711)  | 119                              | (2,592)                |
| Transactions with owners:  |  |   |   |   |  |                                  |                        |
| Contributions by and distributions to owners in their capacity as owners:      |  |   |   |   |  |                                  |                        |
| Acquisition of treasury shares   | _  | _   | -   | _   | (1)  | -                                | (1)                    |
| Dividends of surplus   | _  | _   | -   | _   | -  | -                                | -                      |
| Transfer to retained earnings  | 204  | (2)   | -   | 202                                       | _  | I                                | -                      |
| Total contributions by and distributions to owners in their capacity as owners | 204  | (2)   | ı   | 202                                       | (1)  | ı                                | (1)                    |
| Changes in equity interest of subsidiaries:                                    |  |   |   |   |  |                                  |                        |
| Dividends of surplus   | _  | -   | _   | -   | -  | (182)                            | (182)                  |
| Total changes in equity interest of subsidiaries                               |  | _   |   |   |  | (182)                            | (182)                  |
| Total transactions with owners   | 204  | (2)   |   | 202                                       | (1)  | (182)                            | (183)                  |
| Balance at September 30, 2019  | 5,783  | -   | (3,618)   | 2,165                                     | 146,475  | 6,242                            | 152,718                |

| 2,120 | 1   | (4,103)                                     | (1,983)          | 74,094  | 5,721 | 79,815  |
|-------|-----|---|------------------|---------|-------|---------|
| _     | -   | -   | -                | -       | -     | -       |
| 2,120 | I   | (4,103)                                     | (1,983)          | 74,094  | 5,721 | 79,815  |
|       |     |   |                  |         |       |         |
| _     | _   | -   | _                | (3,757) | (144) | (3,901) |
| 2,332 | 0   | 251   | 2,583            | 2,583   | 31    | 2,614   |
| 2,332 | 0   | 251   | 2,583            | (1,174) | (113) | (1,287) |
|       |     |   |                  |         |       |         |
|       |     |   |                  |         |       |         |
| -     | _   | -   | -                | (0)     | -     | (0)     |
| -     | _   | -   | -                | -       | -     | -       |
| (3)   | (0) | _   | (4)              | _       | _     | _       |
| (3)   | (0) | ı   | (4)              | (0)     | -     | (0)     |
|       |     |   |                  |         |       |         |
| _     | ı   | -   | -                | -       | (285) | (285)   |
| _     | -   | -   | _                | _       | (285) | (285)   |
| (3)   | (0) | -   | (4)              | (0)     | (285) | (285)   |
| 4,448 | I   | (3,852)                                     | 596              | 72,920  | 5,323 | 78,243  |
|       |     | 2,120 — — — — — — — — — — — — — — — — — — — | (4,103)  (4,103) |         |       |         |

# Consolidated Statements of Cash Flows KYB Corporation and its Consolidated Subsidiaries

|   | <del>,</del>   | (Unit: Millions of yen)                                    |
|---|--|--|
|   | For the six months   | For the six months   |
|   | ended September 30, 2019<br>(Apr. 1 through Sep. 30, 2019) | ended September 30, 2020<br>(Apr. 1 through Sep. 30, 2020) |
| Cash flows from operating activities:                                 | ( 'p'' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' '                   | , ф  |
| Profit (loss) before taxes  | 4,205  | (3,432)  |
| Depreciation and amortization   | 10,379   | 9,195  |
| Impairment losses   | 557  | 666  |
| Reversal gain of impairment losses                                    | (22)   | (20)   |
| Gain on sales of fixed asset  | (28)   | (32)   |
| Increase (decrease) in assets and liabilities for retirement benefits | 34   | (133)  |
| Increase (decrease) in provisions for product warranties              | (4,538)  | (9,382)  |
| Finance income  | (339)  | (550)  |
| Finance costs   | 632  | 1,311  |
| Equity in (profit) loss of affiliates                                 | (299)  | 181  |
| (Increase) decrease in trade and other receivables                    | 3,482  | 11,965   |
| (Increase) decrease in inventories                                    | (2,179)  | 3,550  |
| Increase (decrease) in trade and other payables                       | (9,743)  | (16,567)   |
| Other   | 1,455  | 4,044  |
| Subtotal  | 3,596  | 796  |
| Interest received   | 93   | 29   |
| Dividends received  | 554  | 1,026  |
| Interest paid   | (645)  | (991)  |
| Income taxes (paid) return  | (2,702)  | 48   |
| Net cash from operating activities                                    | 896  | 908  |
| Cash flows from investing activities:                                 |  |  |
| Payment into time deposits  | (2)  | (535)  |
| Proceeds from withdrawal of time deposits                             | 46   | 303  |
| Payment for purchases of property, plant and equipment                | (11,509)   | (6,649)  |
| Proceeds from sales of property, plant and equipment                  | 191  | 355  |
| Payment for purchases of other financial assets                       | (13)   | (2)  |
| Proceeds from sale of other financial assets                          | 528  | 11   |
| Other   | (741)  | (124)  |
| Net cash flows from investing activities                              | (11,500)   | (6,640)  |

|  |  | (Grine runnerie er jerr)   |
|--|--|--|
|  | For the six months<br>ended September 30, 2019<br>(Apr. 1 through Sep. 30, 2019) | For the six months<br>ended September 30, 2020<br>(Apr. 1 through Sep. 30, 2020) |
| Cash flows from financing activities:                |  |  |
| Net increase (decrease) in short-term borrowings     | 3,382  | 3,414  |
| Repayments of lease liabilities                      | (2,251)  | (2,503)  |
| Proceeds from long-term borrowings                   | 67   | 22,343   |
| Repayment of long-term borrowings                    | (4,924)  | (5,486)  |
| Proceeds from sale and lease back                    | _  | 1,514  |
| Payment for borrowing fee                            | (1,233)  | (55)   |
| Payments for purchase of treasury shares             | (1)  | (0)  |
| Dividends paid to non-controlling interests          | (182)  | (285)  |
| Net cash flows from financing activities             | (5,142)  | 18,943   |
| Effect of changes in foreign exchange rates          | (892)  | 195  |
| Net increase (decrease) in cash and cash equivalents | (16,638)   | 13,405   |
| Cash and cash equivalents at beginning of period     | 56,092   | 50,423   |
| Cash and cash equivalents at end of period           | 39,454   | 63,828   |

Segment Information

KYB Corporation and its Consolidated Subsidiaries

For the six months ended September 30, 2019

(Unit: Millions of yen)

|                                  |                       | Re                   | portable segm      | ent                    |          | Others Total |         | Adjustment | Consolidated |
|----------------------------------|-----------------------|----------------------|--------------------|------------------------|----------|--------------|---------|------------|--------------|
|                                  | Automotive components | Hydraulic components | System<br>Products | Aircraft<br>Components | Subtotal | (Note 1)     | , otal  | (Note 2)   | Consolidated |
| Net sales:                       |                       |                      |                    |                        |          |              |         |            |              |
| Outside customers                | 118,892               | 66,507               | 4,441              | 2,570                  | 192,410  | 5,228        | 197,638 | -          | 197,638      |
| Intersegment sales and transfers | 426                   | 775                  | 136                | _                      | 1,337    | 45           | 1,382   | (1,382)    | _            |
| Total                            | 119,318               | 67,281               | 4,577              | 2,570                  | 193,747  | 5,273        | 199,020 | (1,382)    | 197,638      |
| Segment profit (loss)            | 6,927                 | 4,071                | 864                | (445)                  | 11,417   | 509          | 11,926  | (7)        | 11,919       |
| Equity in earnings of affiliates | 155                   | 144                  | -                  | -                      | 299      | 1            | 299     | ı          | 299          |
| Other income and expenses (net)  | (1,138)               | (408)                | (5,963)            | (160)                  | (7,668)  | (53)         | (7,721) | ı          | (7,721)      |
| Operating profit (loss)          | 5,945                 | 3,807                | (5,099)            | (605)                  | 4,048    | 456          | 4,505   | (7)        | 4,498        |
| Finance income and costs (net)   |                       |                      |                    |                        |          | (293)        |         |            |              |
| Profit before taxes              | Profit before taxes   |                      |                    |                        |          |              |         | 4,205      |              |

Notes: 1. "Others" includes "Special-purpose Vehicles and Electronic Equipment" that are not included in the four of reportable segment.
2. ¥7 million of adjustment of segment loss is the elimination of intersegment transactions.

For the six months ended September 30, 2020

|                                  |                       | Re                   | portable segm      | ent                    |          | Others Total |         | Adjustment | Consolidated |
|----------------------------------|-----------------------|----------------------|--------------------|------------------------|----------|--------------|---------|------------|--------------|
|                                  | Automotive components | Hydraulic components | System<br>Products | Aircraft<br>Components | Subtotal | (Note 1)     | rotai   | (Note 2)   | Consolidated |
| Net sales:                       |                       |                      |                    |                        |          |              |         |            |              |
| Outside customers                | 81,827                | 48,600               | 2,518              | 1,898                  | 134,843  | 3,982        | 138,825 | _          | 138,825      |
| Intersegment sales and transfers | 279                   | 464                  | 37                 | -                      | 779      | 60           | 839     | (839)      | _            |
| Total                            | 82,106                | 49,064               | 2,555              | 1,898                  | 135,623  | 4,042        | 139,664 | (839)      | 138,825      |
| Segment profit (loss)            | (1,307)               | 157                  | 282                | (828)                  | (1,696)  | 256          | (1,439) | 21         | (1,418)      |
| Equity in loss of affiliates     | (151)                 | (31)                 | ı                  | -                      | (181)    | -            | (181)   | -          | (181)        |
| Other income and expenses (net)  | (355)                 | (88)                 | (391)              | (219)                  | (1,054)  | (18)         | (1,072) | -          | (1,072)      |
| Operating profit (loss)          | (1,814)               | 39                   | (108)              | (1,047)                | (2,931)  | 239          | (2,692) | 21         | (2,671)      |
| Finance income and costs (net)   |                       |                      |                    |                        |          |              | (761)   |            |              |
| Loss before taxes                |                       |                      |                    |                        |          |              | (3,432) |            |              |

Notes: 1. "Others" includes "Special-purpose Vehicles"and Electronic Equipment" that are not included in the four of reportable segment.
2. ¥21 million of adjustment of segment profit is the elimination of intersegment transactions.



### Second Quarter of FY2020 Financial Results Supplementary Information

### 1. Breakdown of sales

|                            |  | FY2019 20            | 2                 | FY2020 20            | Q                 | Difference           | :S                |
|----------------------------|--|----------------------|-------------------|----------------------|-------------------|----------------------|-------------------|
|                            |  | Sales<br>(¥ million) | composition ratio | Sales<br>(¥ million) | composition ratio | Sales<br>(¥ million) | composition ratio |
| Automotive Components      |  | 118,892              | 60.2%             | 81,827               | 58.9%             | △ 37,065             | -31.2%            |
|                            | Shock absorber for automobiles         | 86,023               | 43.5%             | 61,069               | 44.0%             | △ 24,954             | -29.0%            |
|                            | Shock absorber for motorcycles         | 12,726               | 6.4%              | 9,274                | 6.7%              | △ 3,451              | -27.1%            |
|                            | Hydraulic equipment for automobiles    | 17,512               | 8.9%              | 9,747                | 7.0%              | △ 7,765              | -44.3%            |
|                            | Others                                 | 2,632                | 1.3%              | 1,737                | 1.3%              | △ 895                | -34.0%            |
| Hydraulic Components       |  | 66,507               | 33.7%             | 48,600               | 35.0%             | △ 17,907             | -26.9%            |
|                            | Hydraulic equipment for industrial use | 62,130               | 31.4%             | 44,946               | 32.4%             | △ 17,183             | -27.7%            |
|                            | Others                                 | 4,377                | 2.2%              | 3,653                | 2.6%              | △ 723                | -16.5%            |
| System products            |  | 4,441                | 2.2%              | 2,518                | 1.8%              | △ 1,923              | -43.3%            |
|                            | System products                        | 4,441                | 2.2%              | 2,518                | 1.8%              | △ 1,923              | -43.3%            |
| Aircraft Components        |  | 2,570                | 1.3%              | 1,898                | 1.4%              | △ 672                | -26.2%            |
|                            | Aircraft Components                    | 2,570                | 1.3%              | 1,898                | 1.4%              | △ 672                | -26.2%            |
| Special-purpose Vehicles a | nd Electronic Equipment, etc.          | 5,228                | 2.6%              | 3,982                | 2.9%              | △ 1,246              | -23.8%            |
|                            | Special-purpose Vehicles               | 4,251                | 2.2%              | 3,605                | 2.6%              | △ 646                | -15.2%            |
|                            | Electronic Equipment, etc.             | 977                  | 0.5%              | 377                  | 0.3%              | △ 601                | -61.5%            |
|                            | Total                                  | 197,638              | 100.0%            | 138,825              | 100.0%            | △ 58,813             | -29.8%            |

#### 2. FOREX Rate

|                    |              |              |              |           |              | (¥)          |
|--------------------|--------------|--------------|--------------|-----------|--------------|--------------|
| FY2019             |              |              |              |           | FY2          | 2020         |
| Average FOREX Rate | Apr-Jun 2019 | Apr-Sep 2019 | Apr-Dec 2019 | Full year | Apr-Jun 2020 | Apr-Sep 2020 |
| JPY/USD            | 109.90       | 108.62       | 108.67       | 108.74    | 107.62       |              |
| JPY/EUR            | 123.48       | 121.41       | 121.04       | 120.81    | 118.47       | 121.29       |
| JPY/CNY            | 16.07        | 15.68        | 15.60        | 15.60     | 15.16        | 15.26        |
| JPY/THB            | 3.48         | 3.48         | 3.52         | 3.51      | 3.37         | 3.38         |
| JPY/RUB            | 1.70         | 1.68         | 1.69         | 1.68      | 1.49         | 1.46         |

| FOREY Bets                                     |             | FY2         | FY2020      |             |             |             |
|--|-------------|-------------|-------------|-------------|-------------|-------------|
| FOREX Rate prevailing<br>at the end of quarter | 30 Jun 2019 | 30 Sep 2019 | 31 Dec 2019 | 31 Mar 2020 | 30 Jun 2020 | 30 Sep 2020 |
| JPY/USD  | 107.75      | 107.96      | 109.55      | 108.83      | 107.74      | 105.81      |
| JPY/EUR  | 122.46      | 118.04      | 122.51      | 119.65      | 121.05      | 124.16      |
| JPY/CNY  | 15.68       | 15.14       | 15.68       | 15.30       | 15.23       | 15.54       |
| JPY/THB  | 3.51        | 3.53        | 3.63        | 3.34        | 3.49        | 3.34        |
| JPY/RUB  | 1.71        | 1.67        | 1.76        | 1.36        | 1.53        | 1.33        |

### 3. Segment sales

|                              |         |        |        |        |        | (¥ million) |  |
|------------------------------|---------|--------|--------|--------|--------|-------------|--|
|                              |         | FY2    | 2019   |        | FY2020 |             |  |
|                              | 1Q      | 2Q     | 3Q     | 4Q     | 1Q     | 2Q          |  |
| Automotive Components        | 61,395  | 57,497 | 57,057 | 56,151 | 31,749 |             |  |
| Hydraulic Components         | 34,811  | 31,696 |        |        | 24,369 | 24,231      |  |
| System Products              | 1,733   | 2,708  | 1,226  | 2,480  | 1,454  | 1,064       |  |
| Aircraft Components          | 1,113   | 1,457  | 1,871  | 1,040  | 1,079  | 819         |  |
| Special-purpose Vehicles and | 2,592   | 2.636  | 2.617  | 2.689  | 1,766  | 2.216       |  |
| Electronic Equipment, etc.   | ,       | ,      | ,      | ,      | ,      | , .         |  |
| Total                        | 101,643 | 95,995 | 91,905 | 92,041 | 60,417 | 78,408      |  |

|  |          | FY2019   |           |
|--|----------|----------|-----------|
|  | 1st Half | 2nd Half | Full year |
| Automotive Components                                      | 118,892  | 113,208  | 232,101   |
| Hydraulic Components                                       | 66,507   | 58,814   | 125,321   |
| System Products  | 4,441    | 3,707    | 8,148     |
| Aircraft Components  | 2,570    | 2,911    | 5,481     |
| Special-purpose Vehicles and<br>Electronic Equipment, etc. | 5,228    | 5,306    | 10,534    |
| Total  | 197,638  | 183,945  | 381,584   |

| FY2020   |
|----------|
| 1st Half |
| 81,827   |
| 48,600   |
| 2,518    |
| 1,898    |
| 3,982    |
| 138,825  |

#### 4. Segment operating income (\*1)

|                              | -     |       |       |         |         | (¥ million) |
|------------------------------|-------|-------|-------|---------|---------|-------------|
|                              |       | FY2   | 2019  |         | FY2020  |             |
|                              | 1Q    | 2Q    | 3Q    | 4Q      | 1Q      | 2Q          |
| Automotive Components        | 4,202 |       | 2,273 |         | △ 1,532 | 237         |
| Hydraulic Components         | 2,662 | 1,407 | 937   | 527     | △ 122   | 287         |
| System Products              | 231   | 633   | 443   | 224     | 243     | 40          |
| Aircraft Components          | △ 523 | 78    | △ 404 | △ 1,336 | △ 279   | △ 549       |
| Special-purpose Vehicles and | 277   | 232   | 203   | 288     | 59      | 198         |
| Electronic Equipment etc.    | 211   | 232   | 200   | 200     | 55      | 180         |
| Total                        | 6,849 | 5,071 | 3,452 | 2,204   | △ 1,631 | 213         |

|                              | FY2019   |          |           |  |  |
|------------------------------|----------|----------|-----------|--|--|
|                              | 1st Half | 2nd Half | Full year |  |  |
| Automotive Components        | 6,923    | 4,773    | 11,696    |  |  |
| Hydraulic Components         | 4,069    | 1,464    | 5,534     |  |  |
| System Products              | 864      | 667      | 1,531     |  |  |
| Aircraft Components          | △ 445    | △ 1,740  | △ 2,185   |  |  |
| Special-purpose Vehicles and | 509      | 491      | 1.000     |  |  |
| Electronic Equipment etc.    | 509      | 491      | 1,000     |  |  |
| Total                        | 11,919   | 5,656    | 17,575    |  |  |

| FY2020   |
|----------|
| 1st Half |
| △ 1,295  |
| 165      |
| 283      |
| △ 828    |
| 257      |
| △ 1.418  |

### 5. Capital Expenditure, Depreciation

|                       |       |       |       |       |       | (¥ million) |
|-----------------------|-------|-------|-------|-------|-------|-------------|
|                       |       | FY2   | 2019  |       | FY2   | 1020        |
|                       | 1Q    | 2Q    | 3Q    | 4Q    | 1Q    | 2Q          |
| Capital Expenditure   | 4,707 | 7,206 | 5,238 | 4,351 | 2,672 | 2,919       |
| Depreciation Expenses | 5,087 | 5,291 | 5,254 | 4,984 | 4,530 | 4,665       |
|                       |       |       |       |       |       |             |

|                       | FY2019   |          |           |  |  |
|-----------------------|----------|----------|-----------|--|--|
|                       | 1st Half | 2nd Half | Full year |  |  |
| Capital Expenditure   | 11,912   | 9,589    | 21,502    |  |  |
| Depreciation Expenses | 10,377   | 10,238   | 20,615    |  |  |

| FY2020   | ı |
|----------|---|
| 1st Half | l |
| 5,591    | l |
| 9 195    | ı |

### 6. R&D Expenses

|              |          |          |           |       |          | (¥ million) |
|--------------|----------|----------|-----------|-------|----------|-------------|
|              |          | FY2      | 2019      |       | FY2      | .020        |
|              | 1Q       | 2Q       | 3Q        | 4Q    | 1Q       | 2Q          |
| R&D Expenses | 1,563    | 1,587    | 1,584     | 1,578 | 1,355    | 1,325       |
|              |          |          |           |       |          |             |
|              |          | FY2019   |           |       | FY2020   |             |
|              | 1st Half | 2nd Half | Full year |       | 1st Half |             |
| R&D Expenses | 3,150    | 3,162    | 6,312     |       | 2,679    |             |

### 7. Foreign Exchange gain or loss (\*2)

|       |              |                                   |                                 |  | (¥ million)  |
|-------|--------------|-----------------------------------|---------------------------------|--|--|
|       | FY2          | 2019                              |                                 | FY2  | 2020   |
| 1Q    | 2Q           | 3Q                                | 4Q                              | 1Q   | 2Q   |
| △ 565 | △ 577        | 786                               | △ 2,820                         | △ 210  | △ 446  |
| 129   | △ 121        | 76                                | △ 219                           | 124  | 60   |
| △ 436 | △ 698        | 862                               | △ 3,038                         | △ 86   | △ 386  |
|       | △ 565<br>129 | 1Q 2Q<br>△ 565 △ 577<br>129 △ 121 | △ 565 △ 577 786<br>129 △ 121 76 | $ \begin{array}{c ccccccccccccccccccccccccccccccccccc$ | $ \begin{array}{c ccccccccccccccccccccccccccccccccccc$ |

|                                | FY2019   |          |           |  |  |
|--------------------------------|----------|----------|-----------|--|--|
|                                | 1st Half | 2nd Half | Full year |  |  |
| Other Income / Other Expenses  | △ 1,142  | △ 2,034  | △ 3,176   |  |  |
| Finance Income / Finance Costs | 8        | △ 143    | △ 134     |  |  |
| Total                          | △ 1.134  | △ 2.177  | △ 3.310   |  |  |

| FY2020   |
|----------|
| 1st Half |
| △ 656    |
| 184      |
| △ 472    |

<sup>(\*1) &</sup>quot;Segment operating income", which is described above, is different from "Segment profits (losses)" which is described in "Segment Information" section in the Flash Report. "Segment operating income" amount includes "Adjustment" amount, which is described in the Flash Report".

<sup>(\*2) &</sup>quot;Foreign Exchange Gain or Loss", which is described above, comes from the amount of foreign exchange gain or loss in "Other income", "Other expense", "Finance income" and "Finance costs" in the Consolidated Statements of Income. Foreign exchange gain is written as plus and foreign exchange loss is written as minus.