



First Quarter of FY2021 (1Q) Financial Information

August 5, 2021

KYB Corporation

(Stock Code: 7242; First Section of Tokyo Stock Exchange)

1Q of FY2021 Performance Overview

✓ **Increase in Net sales and profits**

- Net sales increased 57% due to a recovery of demand in the automobile market and construction machinery market.
- Segment profits* went up due to an increase in quantities
- There were no particular causes for operating profit or for any of the items which follow it.

FY2021 Forecast

✓ **The Initial Forecast Remains Unchanged**

- Taking into account the progress in the 1Q, the initial forecast remains unchanged.
- There are some unpredictable factors, such as a shortage of semiconductors, but they are expected to have an insignificant impact on the year.

1Q of FY2021 Financial Summary



Our Precision, Your Advantage

(¥ Billion)	IFRS		Differences
	1Q of FY2020 actual	1Q of FY2021 actual	Previous period
Net sales	60.4	94.9	34.5
Segment profits* [Segment profits ratio]	(1.6) [-]	6.4 [6.7%]	8.0 [-]
Operating profit (loss)	(3.2)	7.0	10.2
Profit (loss) attributable to owners of the parent	(3.8)	4.7	8.5
FOREX (Average) (¥)			
JPY/ US\$	107.62	109.49	
JPY/ EUR	118.47	131.95	

*Segment profits correspond to operating income in JGAAP.

1Q of FY2021 Net Sales and Segment Profits



Our Precision, Your Advantage

(¥ Billion)	Net Sales			Segment Profits		
	1Q of FY2020 actual	1Q of FY2021 actual	Differences	1Q of FY2020 actual	1Q of FY2021 actual	Differences
AC	31.7	56.8	25.1	(1.5)	3.2	4.7
HC	24.4	33.5	9.1	(0.1)	3.3	3.4
System products	1.5	1.1	(0.3)	0.2	0.1	(0.1)
Aircraft Components	1.1	1.0	(0.1)	(0.3)	(0.5)	(0.2)
Others	1.8	2.4	0.7	0.1	0.3	0.3
Total	60.4	94.9	34.5	(1.6)	6.4	8.0

AC: Automotive Components

HC: Hydraulic Components

Others: Special-purpose vehicles, electronic components, etc.

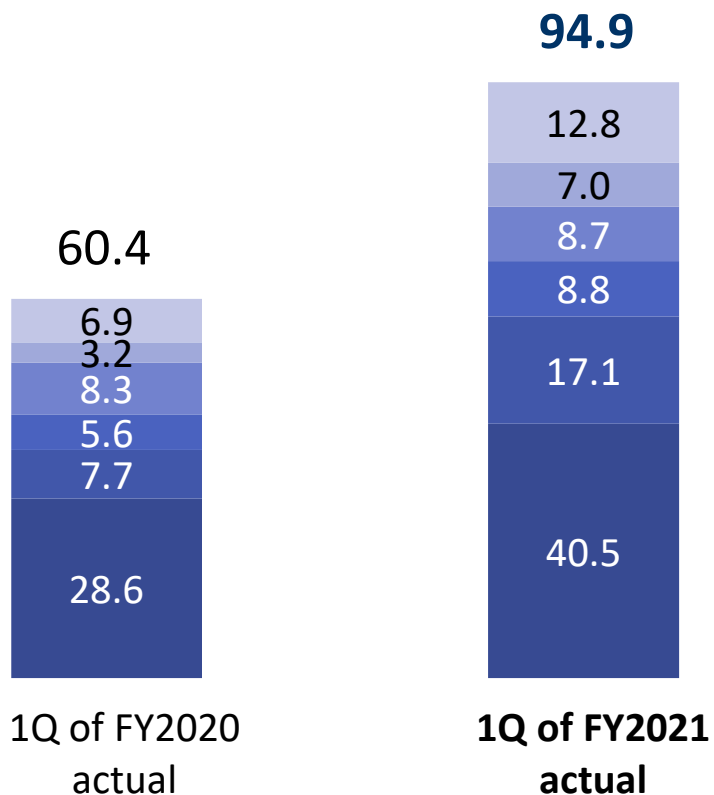
1Q of FY2021 Net Sales by Region



Our Precision, Your Advantage

(¥ Billion)

Differences
Previous period



Other	84.7%
Southeast Asia	118.1%
China	4.5%
America	56.5%
Europe	121.4%
Japan	41.6%

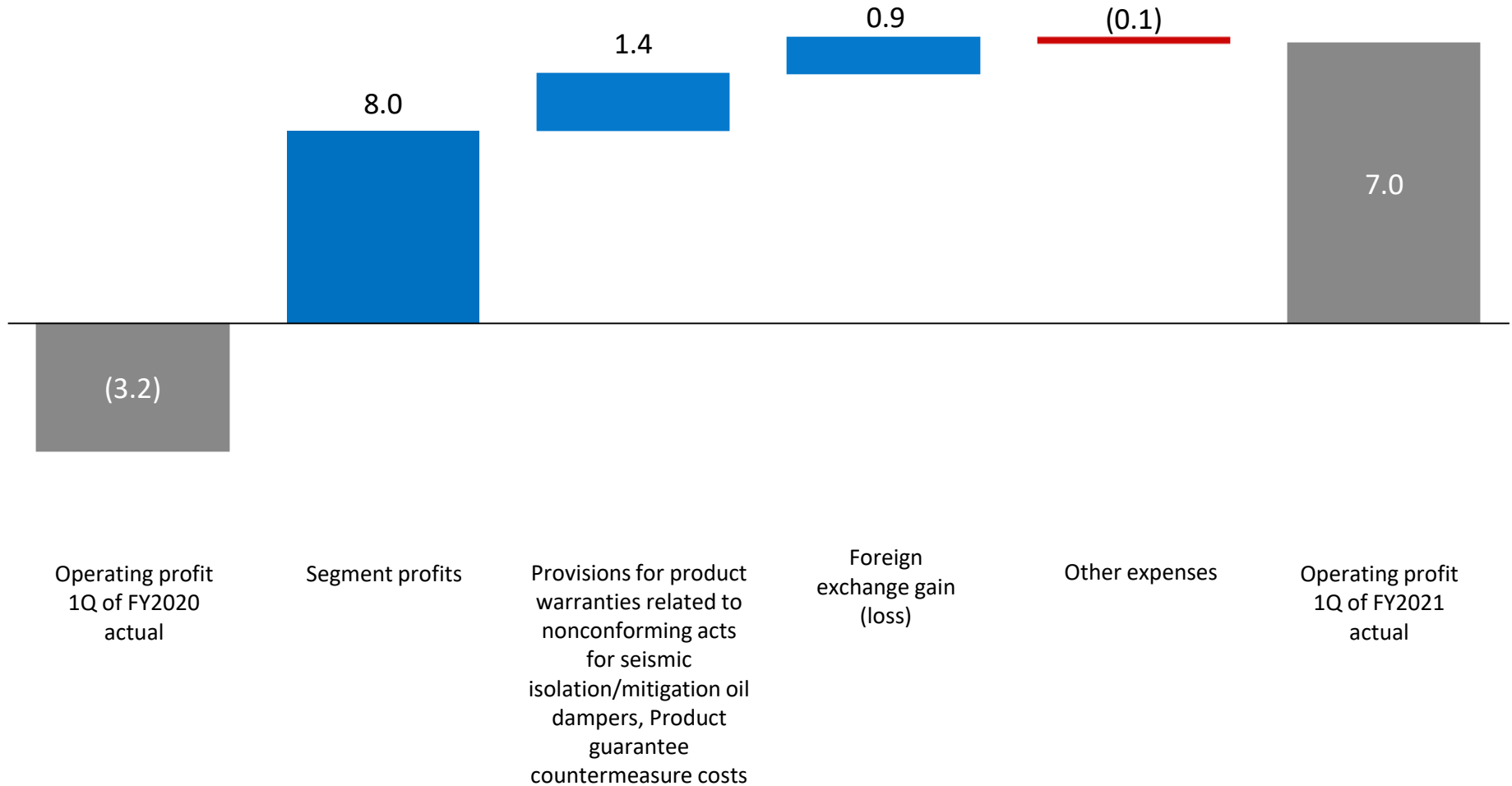
Overseas Sales Ratio
52.6% ⇒ 57.3%

1Q of FY2021 Changes in Operating Profit (Comparison with previous period)



Our Precision, Your Advantage

(¥ Billion)



Progress Plan for Bringing Nonconforming Seismic Isolation/Mitigation Dampers up to Conformity



Our Precision, Your Advantage

Breakdown of Remaining Items to Bring up to Conformity

	As of end of Apr. 2021	As of end of Jul. 2021
Work completed	912 buildings [92.0%]	931 buildings [93.9%]
Under construction or undergoing administration procedures	17 buildings [1.7%]	15 buildings [1.5%]
Dampers being manufactured or finished (Waiting for construction work to start, construction schedule being adjusted)	37 buildings [3.7%]	29 buildings [2.9%]
Coordinating details with the relevant persons regarding bringing the items up to conformity	25 buildings [2.5%]	16 buildings [1.6%]
Total	991 buildings	

Financial Forecast for FY2021



Our Precision, Your Advantage

(¥ Billion)	IFRS		Differences
	FY2020 Actual	FY2021 Forecast	Previous year
Net sales	328.0	365.0	37.0
Segment profits* [Segment profits ratio]	13.3 [4.1%]	22.0 [6.0%]	8.7 [1.9%]
Operating profit	18.3	21.0	2.7
Profit (loss) attributable to owners of the parent	17.1	16.0	(1.1)
Dividend (¥)	75	90	15
FOREX (Average) (¥)			
JPY/ US\$	106.06	102.37	
JPY/ EUR	123.69	121.49	

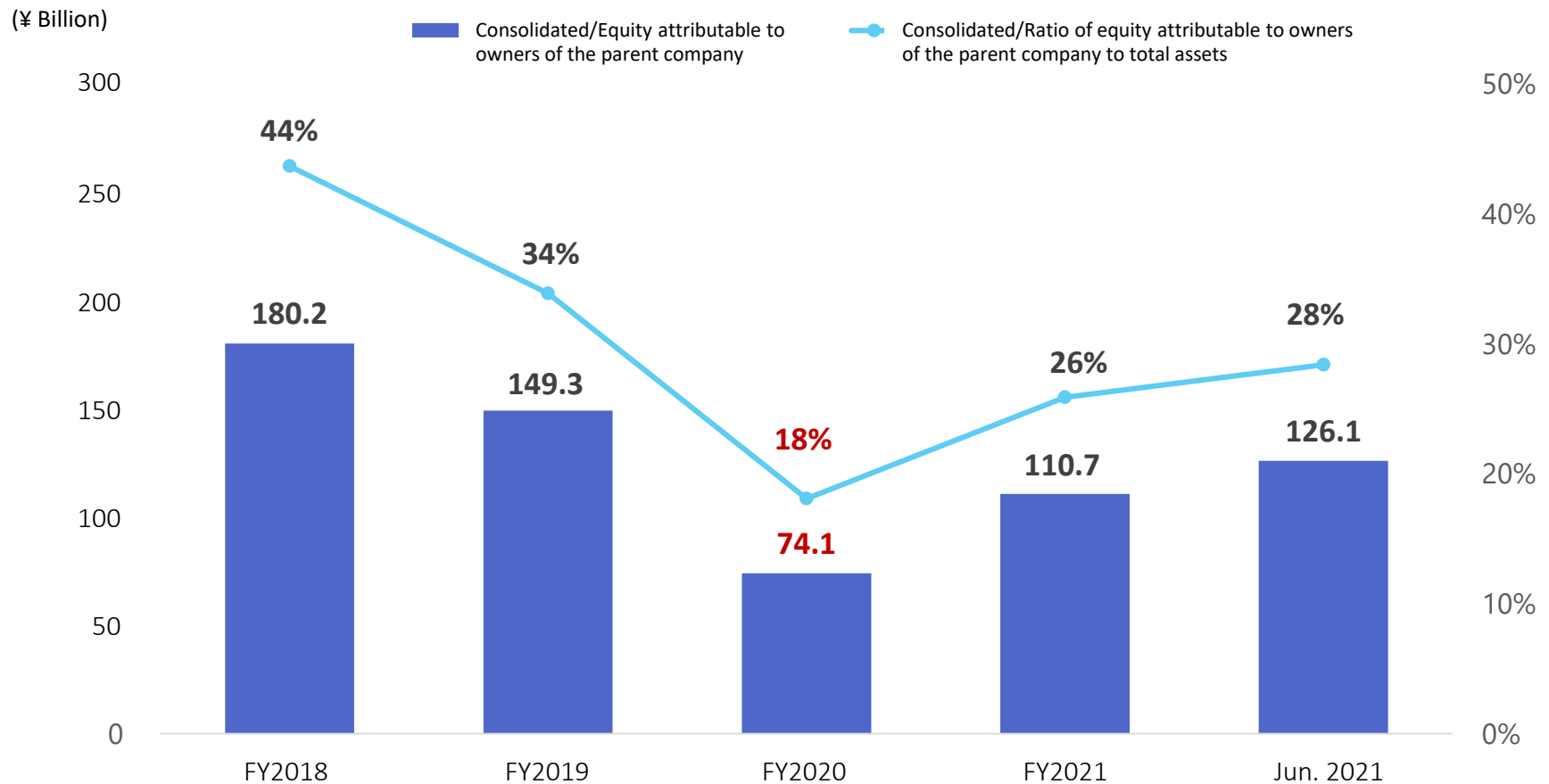
*Segment profits correspond to operating income in JGAAP.

Improvement of the Financial Structure (Shareholders' equity)



Our Precision, Your Advantage

- ✓ There has been a gradual recovery of the consolidated equity ratio since FY2020.
- ✓ The equity ratio was further strengthened by the issuance of preferred stock in June 2021.





Our Precision, Your Advantage

Cautionary Statement

This report contains forward-looking statements, including KYB's plans and strategies, as well as statements that report historical results. Forward-looking statements involve such known and unknown risks and uncertainties as economic conditions; currency exchange rates; laws, regulations, and government policies; and political instability in principal markets.

For further information, please contact:

Investor Relations Sect., Finance Dept.

Tel: +81-3-3435-3580 E-mail: kyb-ir@kyb.co.jp

1Q of FY2021 Net Sales and Segment Profits

(¥ Billion)	Net Sales			Segment Profits		
	1Q of FY2020 actual	1Q of FY2021 actual	Differences	1Q of FY2020 actual	1Q of FY2021 actual	Differences
AC	31.7	56.8	25.1	(1.5)	3.2	4.7
Shock absorbers for automobiles	23.8	41.1	17.2	—	—	—
Shock absorbers for motorcycles	3.7	8.3	4.5	—	—	—
Hydraulic equipment for automobiles	3.7	6.4	2.7	—	—	—
Others	0.5	1.1	0.6	—	—	—
HC	24.4	33.5	9.1	(0.1)	3.3	3.4
Hydraulic equipment for industrial use	22.5	31.2	8.7	—	—	—
Others	1.9	2.3	0.4	—	—	—
System products	1.5	1.1	(0.3)	0.2	0.1	(0.1)
Aircraft Components	1.1	1.0	(0.1)	(0.3)	(0.5)	(0.2)
Others	1.8	2.4	0.7	0.1	0.3	0.3
Total	60.4	94.9	34.5	(1.6)	6.4	8.0

AC: Automotive Components

HC: Hydraulic Components

Others: Special-purpose vehicles, electronic components, etc.

(¥ billion)

		FY2020				FY2021			
		AC	HC	Others	Total	AC	HC	Others	Total
Japan	1Q	9	16	4	29	14	23	4	41
	Total	9	16	4	29	14	23	4	41
Europe	1Q	7	1	0	8	15	2	0	17
	Total	7	1	0	8	15	2	0	17
America	1Q	4	1	0	6	7	2	0	9
	Total	4	1	0	6	7	2	0	9
China	1Q	4	4	0	8	5	4	0	9
	Total	4	4	0	8	5	4	0	9
South East	1Q	3	0	0	3	6	1	0	7
	Total	3	0	0	3	6	1	0	7
Others	1Q	5	1	0	7	10	2	1	13
	Total	5	1	0	7	10	2	1	13
Total	1Q	32	24	4	60	57	33	5	95
	Total	32	24	4	60	57	33	5	95